



**Politecnico
di Torino**

Applied Data Science Project

L23 – User Journey (hands on)

From the need to the experience

USER RESEARCH

- Understand the problem thoroughly
- Broadening of knowledge
- Broadening the perspective (beyond our point of view)
- Anchoring to the real

As a <user role>

I want <goal>

so that <benefit>.

SERVICE STRATEGY

How might we...?

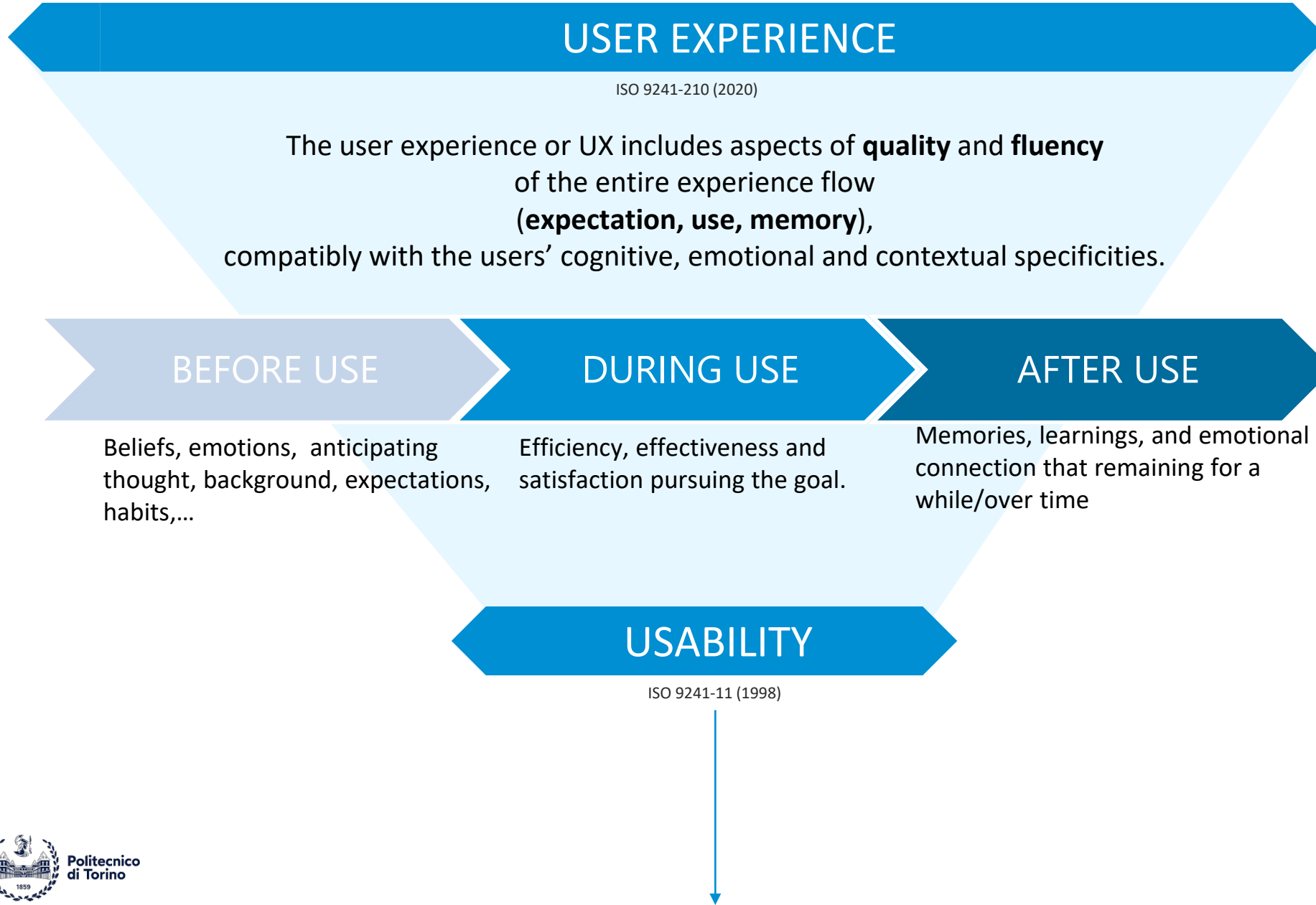
Generative method of ideas

Starts with the problem and identifies opportunities

- *How can we ensure that more people pay their taxes on time?*
- *How can we help employees stay productive and healthy when working from home?*
- *How can we make people aware of the online risks of sharing information?*

<https://dschool.stanford.edu/resources/how-might-we-questions>

[Using “How Might We” Questions to Ideate on the Right Problems](#)



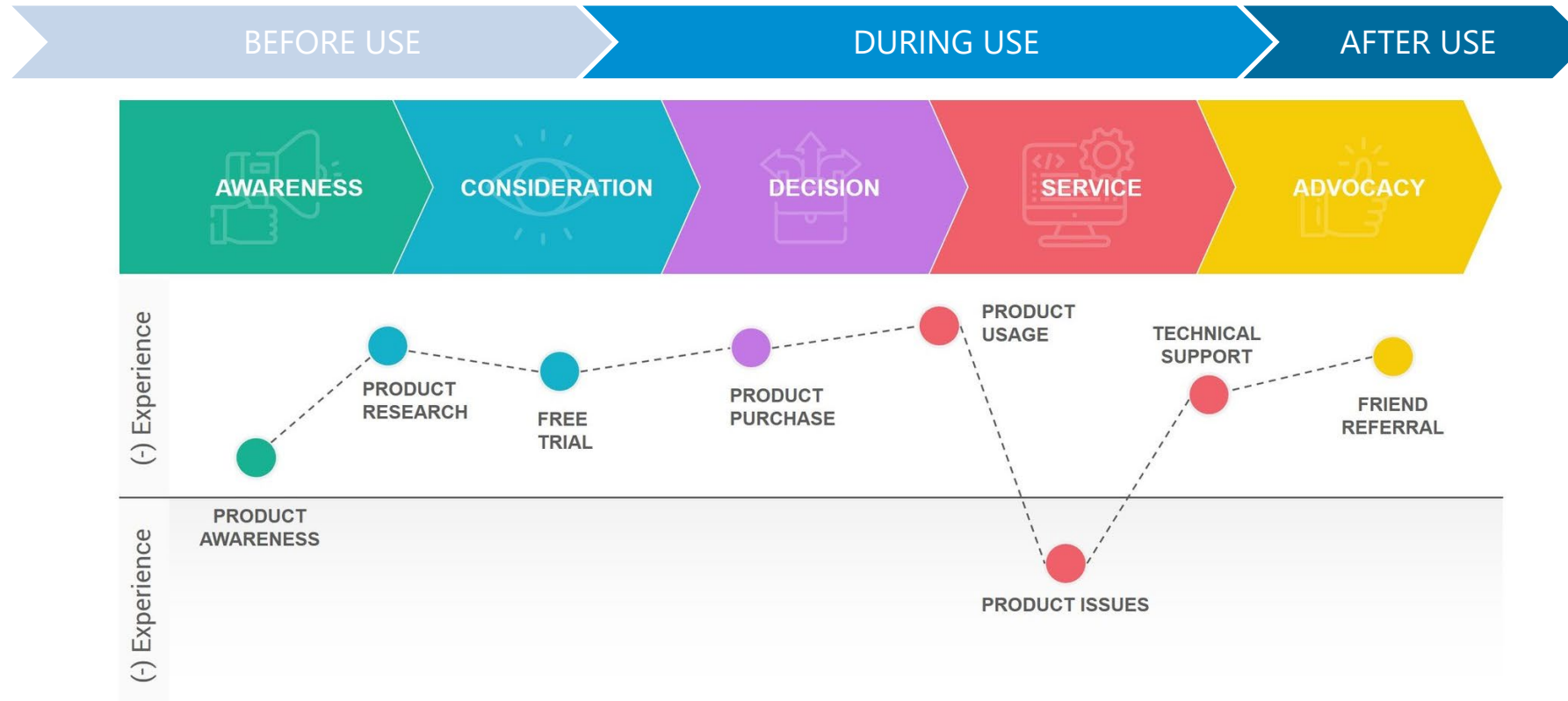
To learn more



The experience of a service

- is made of the events in which we **interact** with the world
- happens in a complex **context** (anticipation)
- implies **points of contact** (human, technological, symbolic, ...)
- has a **duration**, lasting over the specific event (memories)

SERVICE STRATEGY



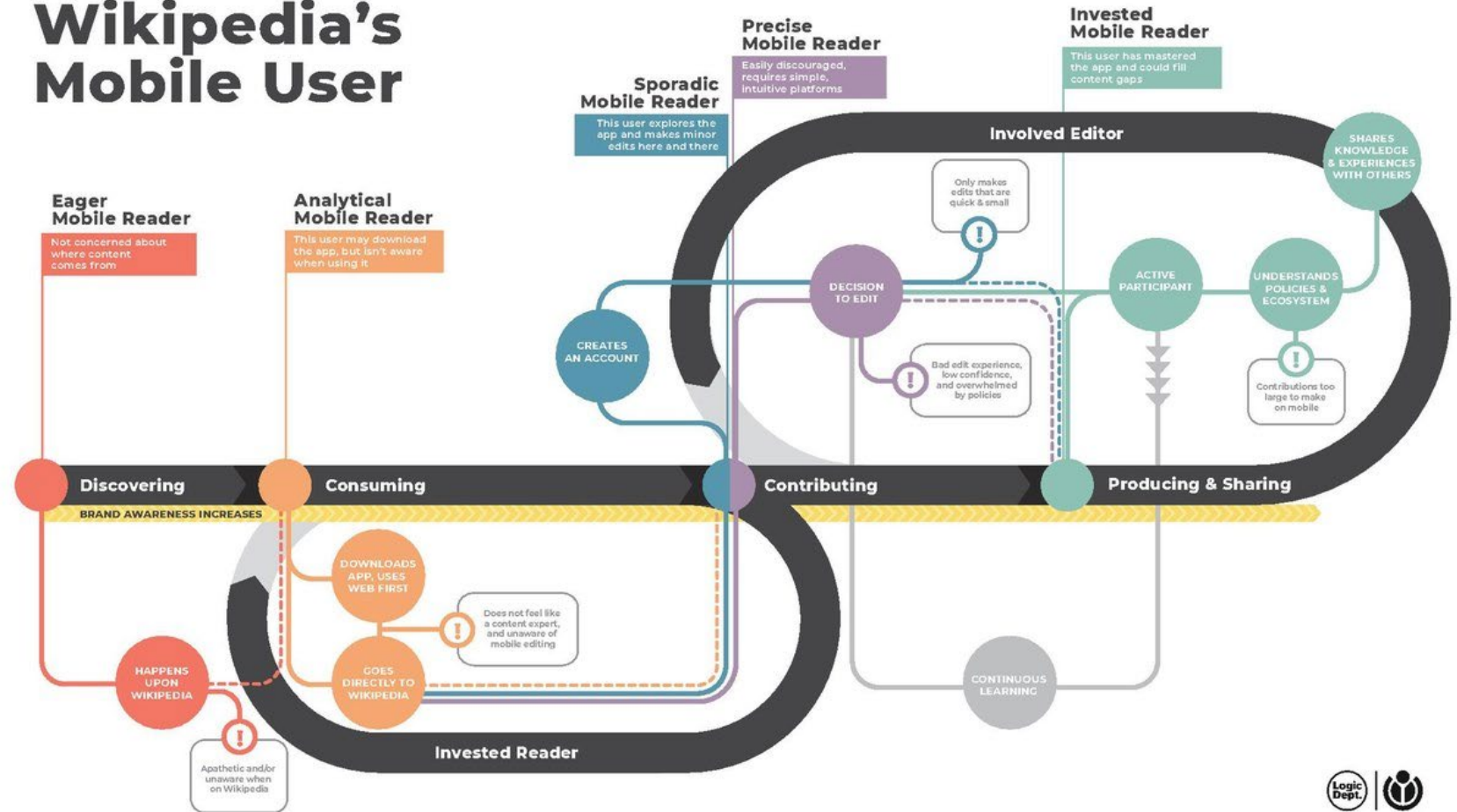
The journey

The User Journey represents

- The **sequence of steps** characterising the process or the experience
- From the **user's point of view**

It can represent both the **current** process and envisage a **new** process, helping to visualise the differences between solutions.

Wikipedia's Mobile User



It allows us to understand better the context of the human action:
Goals, Data already available, parallel tasks, interruptions, errors
→ All these factors affect the output

We prototype user activity before the solution

The **user experience** is the result of a **process** that provides value to the end user, the customer. This process is a set of interrelated activities (**decisions and actions**) needed to achieve a predefined and measurable goal (the service).

We model the solution on the current activities and tasks to:

- comply with the **human expectations, priorities and needs**
- prevent **interferences**
- prevent **human errors**
- To decide **which data** we can collect, sort, process, display and how to design the enabling functionalities, needed to support these actions.

The User journey is the starting point of the User Requirements Engineering Process.

(The experience flows are almost always **UI-independent**)

CUSTOMER JOURNEY MAP *Shopping for a New Car*

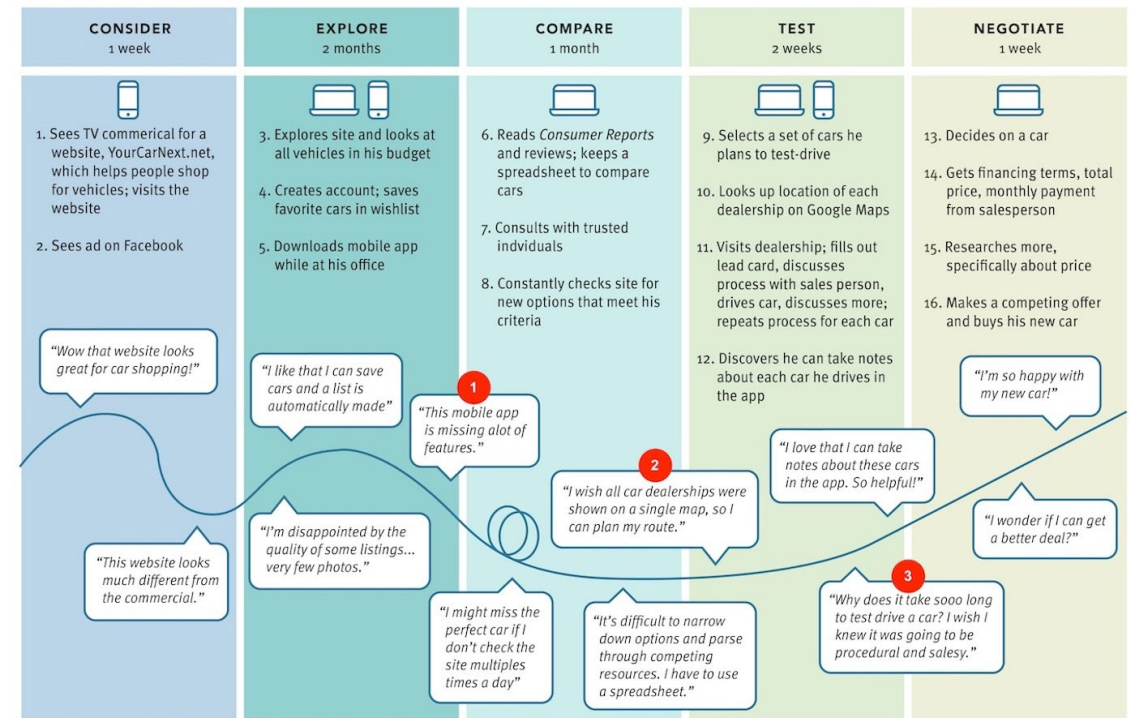


EMOTIONAL ERIC

Eric is an emotional car buyer. He purchases based on aesthetics and status.
Scenario: Eric recently moved to the area. He is shopping for a car that is fun to drive and dependable enough for use for everyday commuting.

EXPECTATIONS

- Ability to compare cars and their breakdowns
- Good photography with closeups, inside and out
- Video overview of car with demonstrations



The user journey

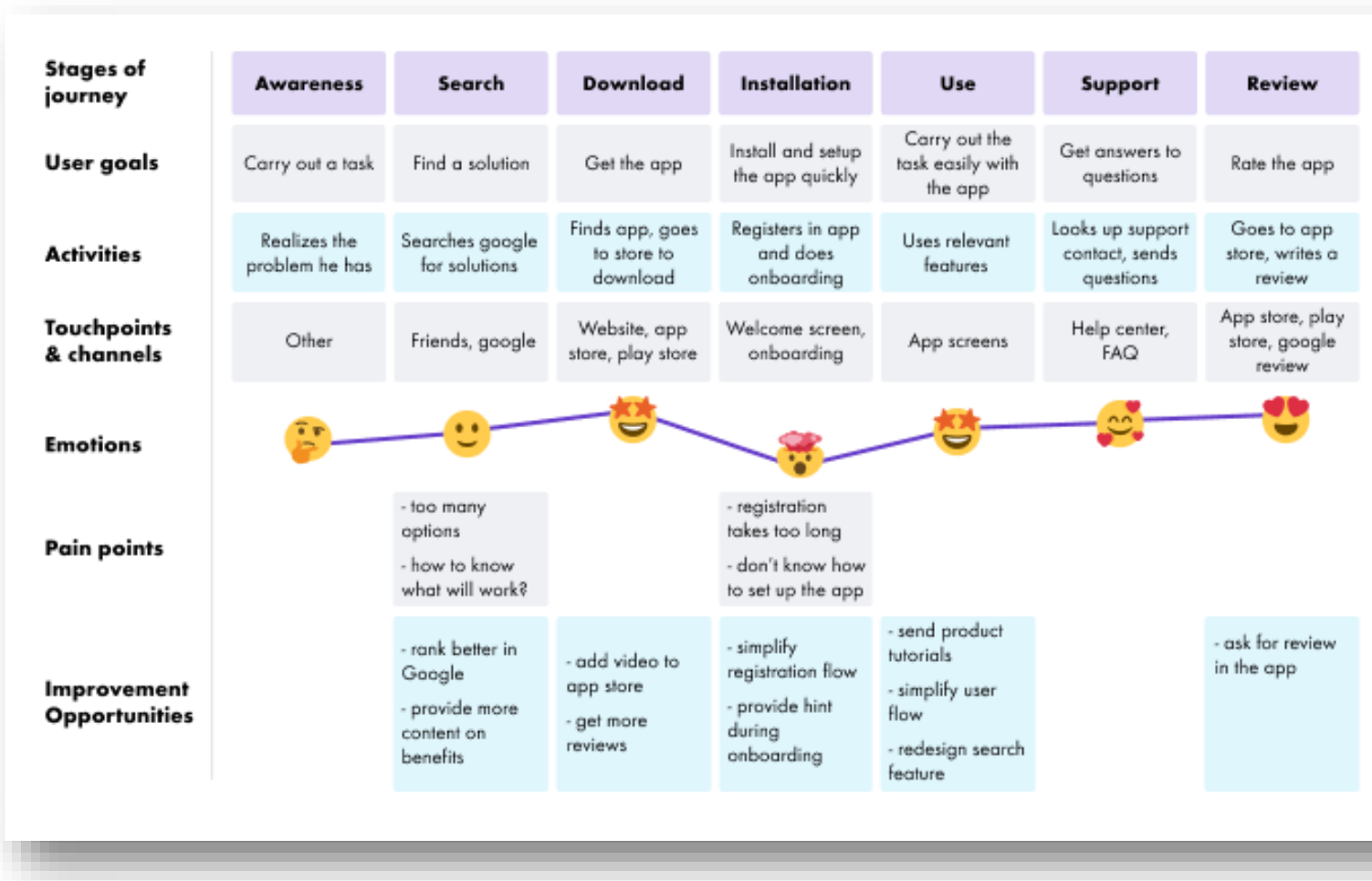
The user journey describes the experience of a service from the users' perspective (journey of the user Persona).

Like the Personas, the User Journey is a **heuristic model that helps to define, design and refine the conceptual model and then the system itself**, in a user-oriented view.

A User Journey represents the series of steps (usually 4-12) that constitute the process of interaction of the user with the service/system that is being planned, within a specific scenario.

It is usually used to demonstrate how users interact/could interact with the service/product

storytelling + visual elements

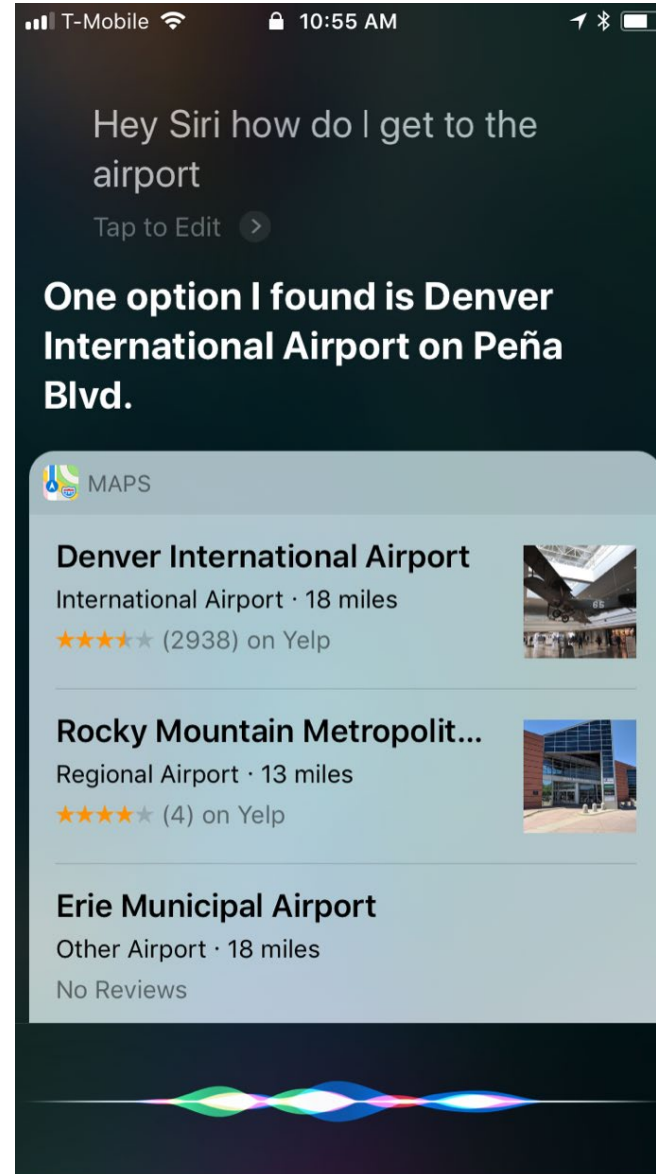


Demanding outputs

People often use voice assistants while performing other activities (e.g. while driving) when their hands and eyes are busy.

Siri or Google Assistant show results on your phone screen instead of reading them out loud.

- What effects can this approach bring?



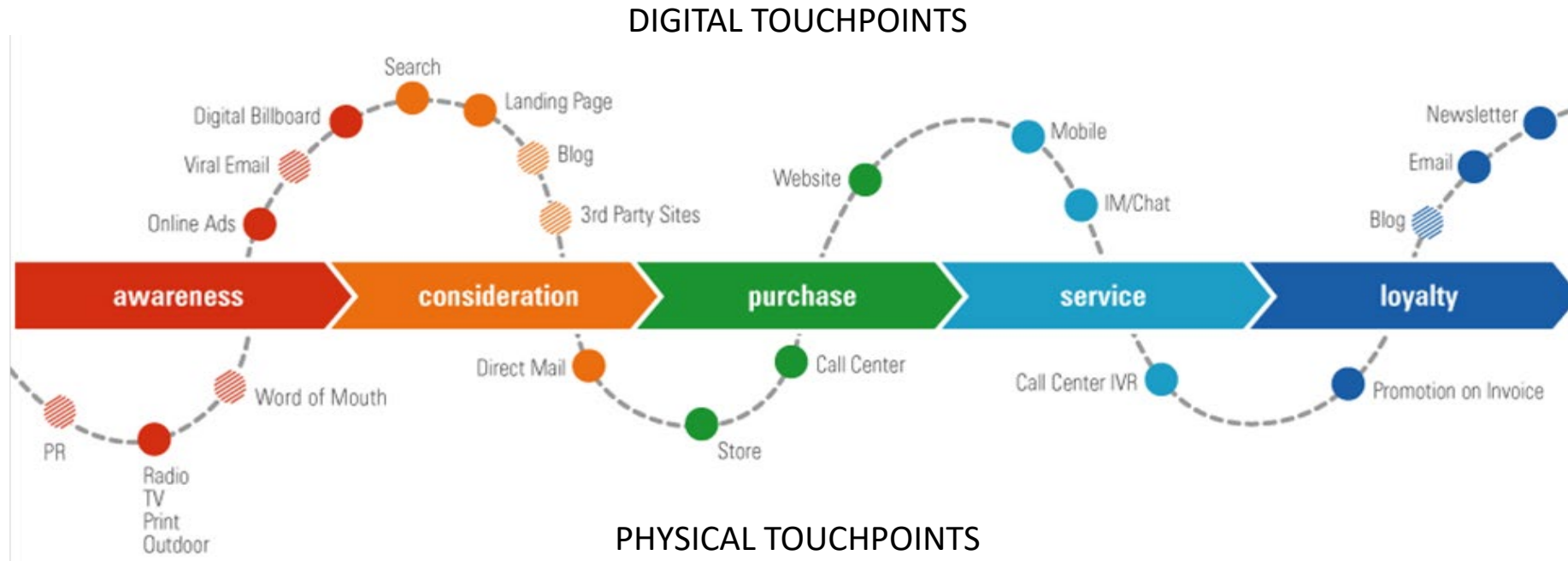
We make experience through touchpoints

This visual tool provides an **overview of the touchpoints** the users do/should/will interact within a specific scenario.

A touchpoint is any point of contact between one service and one user.

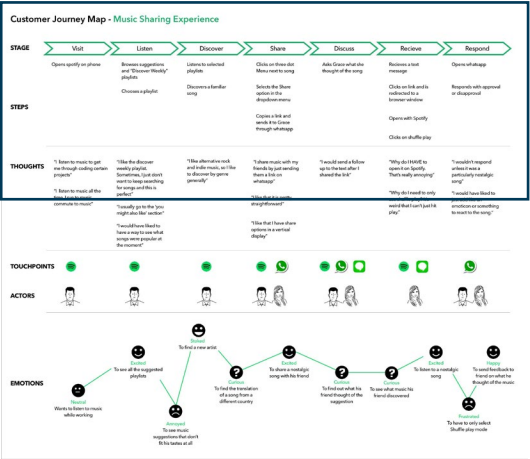
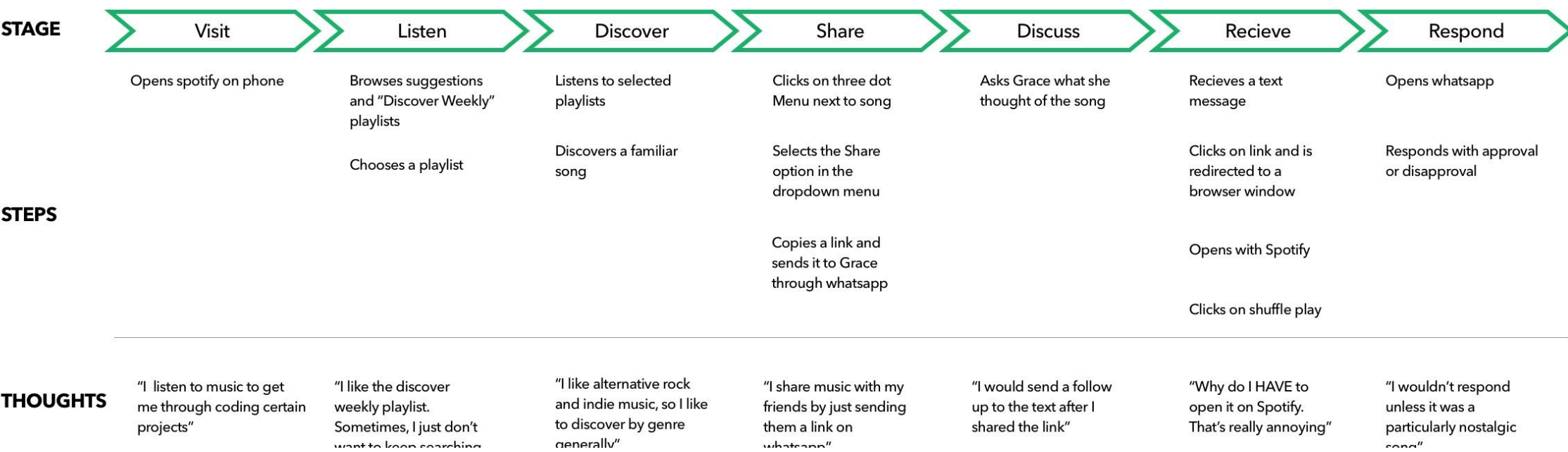
In a service, many types of **users** and multiple **touchpoints** (humans, paperware, digital, ...)

Each touchpoint provides **information and data** adapted for human processing. c

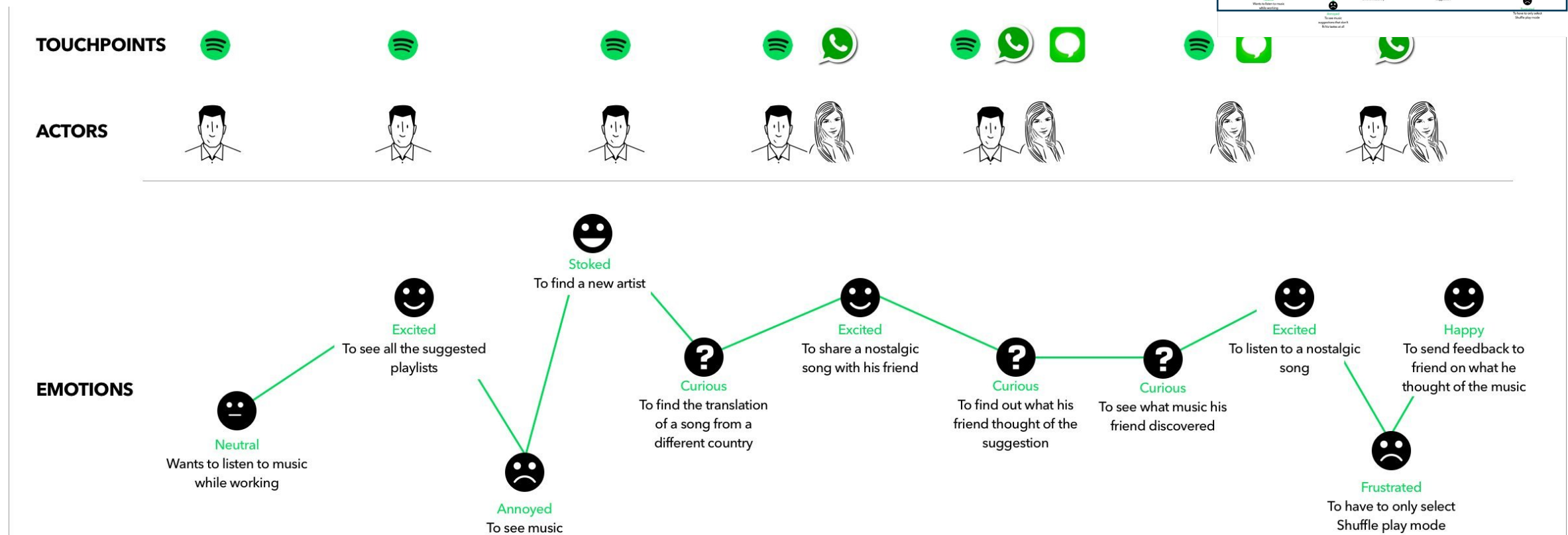


The user journey | The steps (I)

Customer Journey Map - Music Sharing Experience

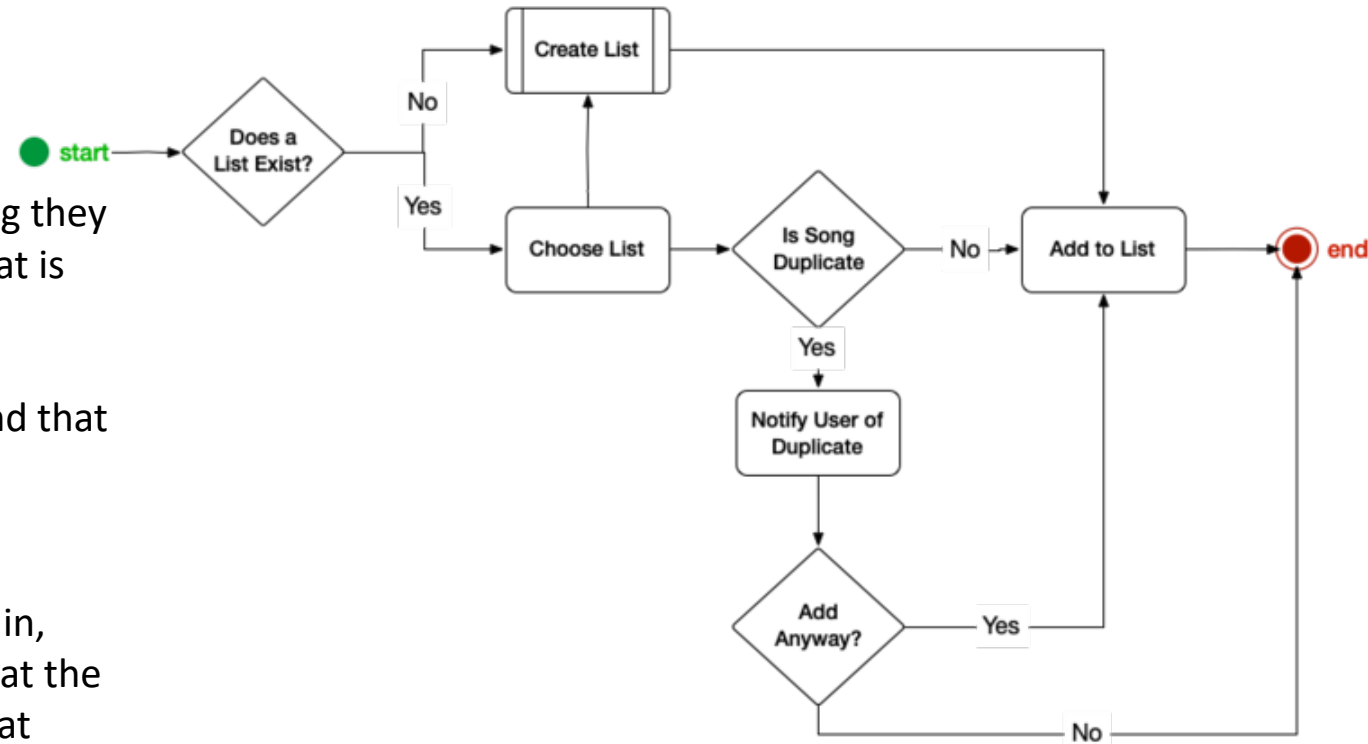


The user journey | The steps (II)



The experience result from a combination of tasks.

- We will assume that this flow is part of some sort of music-listening service that lets you make **multiple playlists**.
- **We will assume** that the user has already found a song they like and that the **Find a Song flow** is a separate one that is not shown here.
- **We'll also assume** that the user is already logged in and that they have permission to make playlists.
- We will also assume that there is SOME widget or affordance (I'm avoiding the term button because, again, this shouldn't depend on a specific UI element) and that the user has interacted with that affordance to indicate that they want to Add This Song to A Playlist.
- The user pushed the **Add Song to Playlist button**.



User journey and user flow

A user journey (or customer journey) is a **scenario-based sequence of the steps** that a user takes in order to accomplish a high-level goal with a company or product, usually across channels and over time,

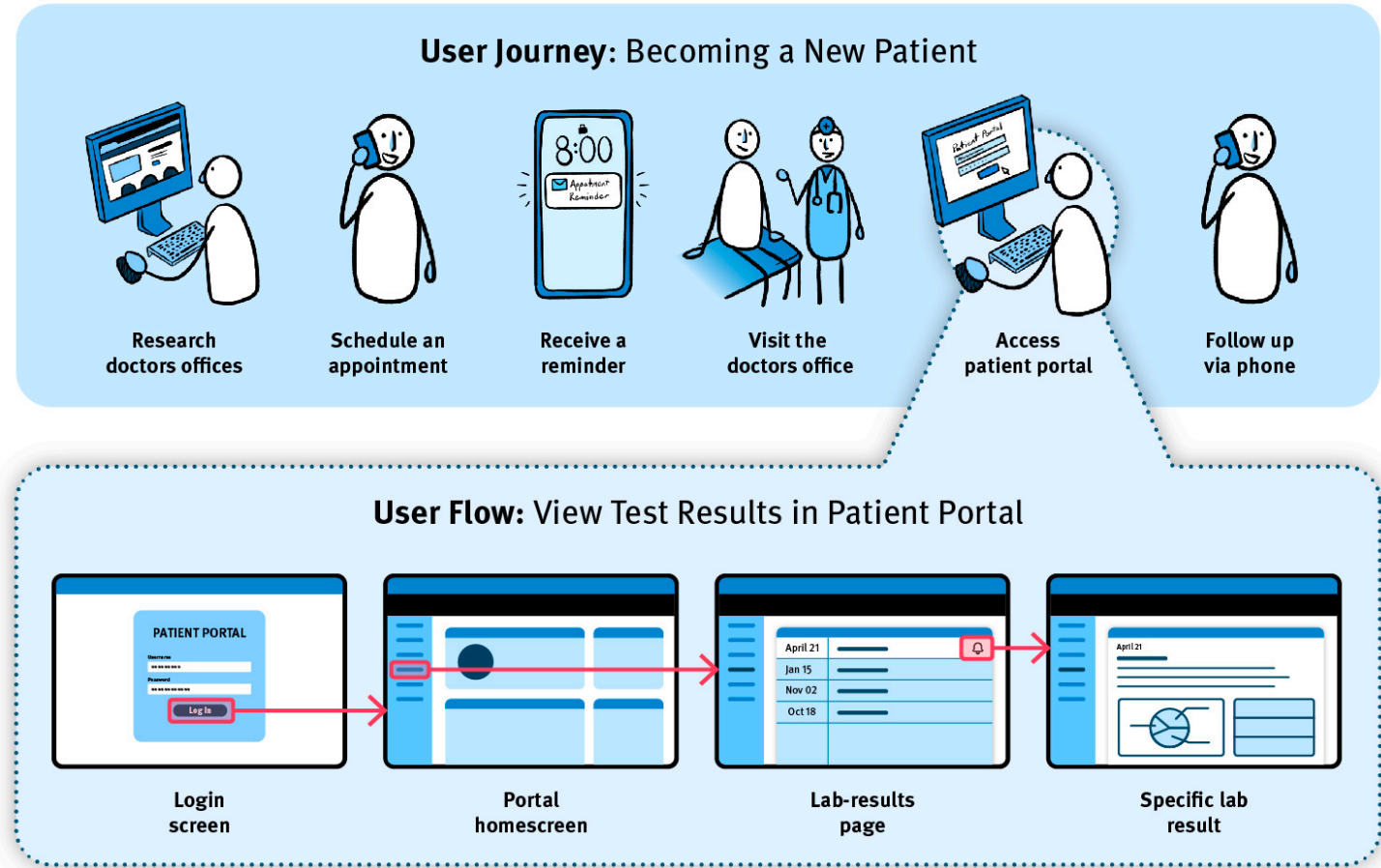
A user flow is a set of interactions describing the typical or ideal steps needed to **accomplish a common task** to be performed.

A flow is a journey

- within a single touchpoint
- accomplished in a short amount of time

E.g.

- filling out an online form,
- the checkout of a shopping cart at an e-commerce site

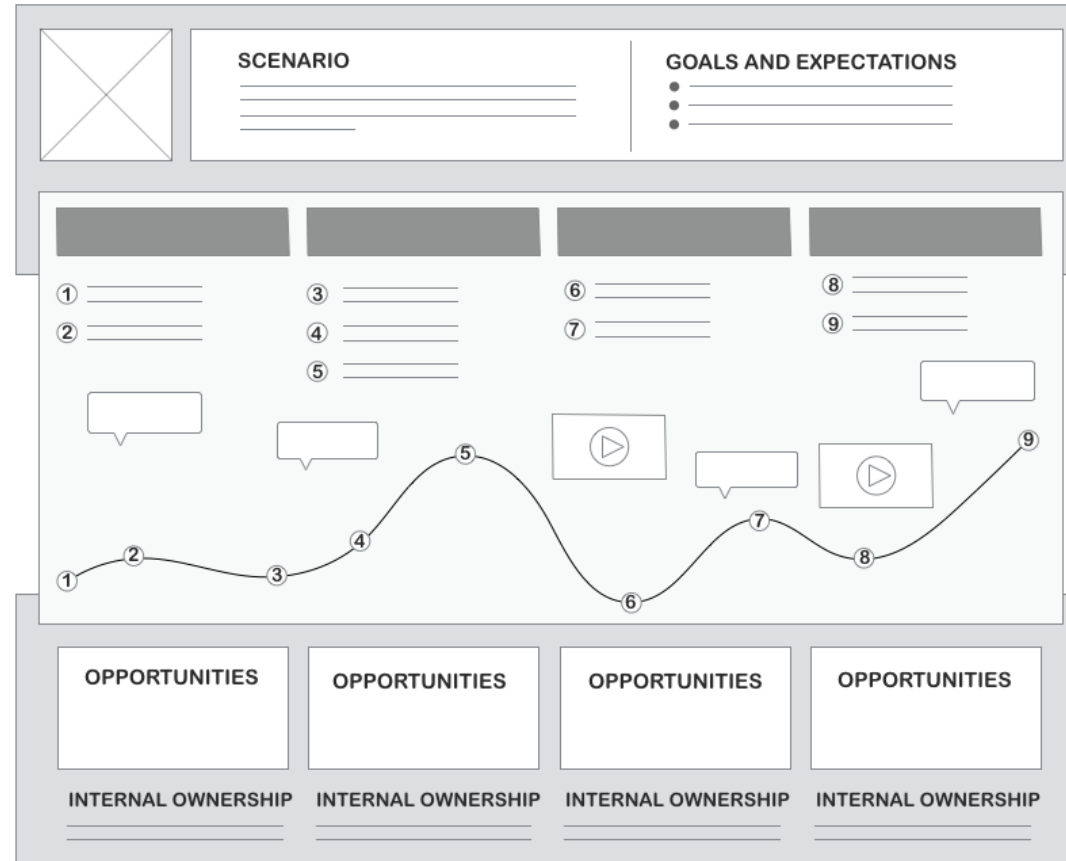


NNGROUP.COM NN/g

The user journey content

Journey ingredients:

- **The Personas** (to keep clear needs, goals, thoughts, feelings, opinions, expectations and barriers)
- **A timeline:** referred to a specific timespan of the experience (e.g., 1 day, 1 week, 1 year...) or to the stages of a process (e.g., booking, implementation, payment, use...);
- **Gain and pain:** identifying the advantages and the barriers that can be in every step
- **Touchpoints:** the points of interaction between users and service/system and the enabled actions and received feedback (main input and output)



Zone A: The Lens



actor



scenario

Zone B: The Experience



phases



actions, thoughts,
emotions

Zone C: The Insights



opportunities

Template

User actions

Personas

Scenarios

User emotions

User thoughts

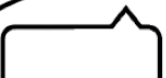
Channels

Devices

Recommendations

Metrics

CUSTOMER/USER JOURNEY MAP

 SPECIFIC USER + SCENARIO + GOALS		
PHASE 1	PHASE 2	PHASE 3
1. _____ 2. _____ 	3. _____ 4. _____ 5. _____ 6. _____ 	7. _____ 8. _____ 9. _____ 
OPPORTUNITIES + INTERNAL OWNERSHIP		

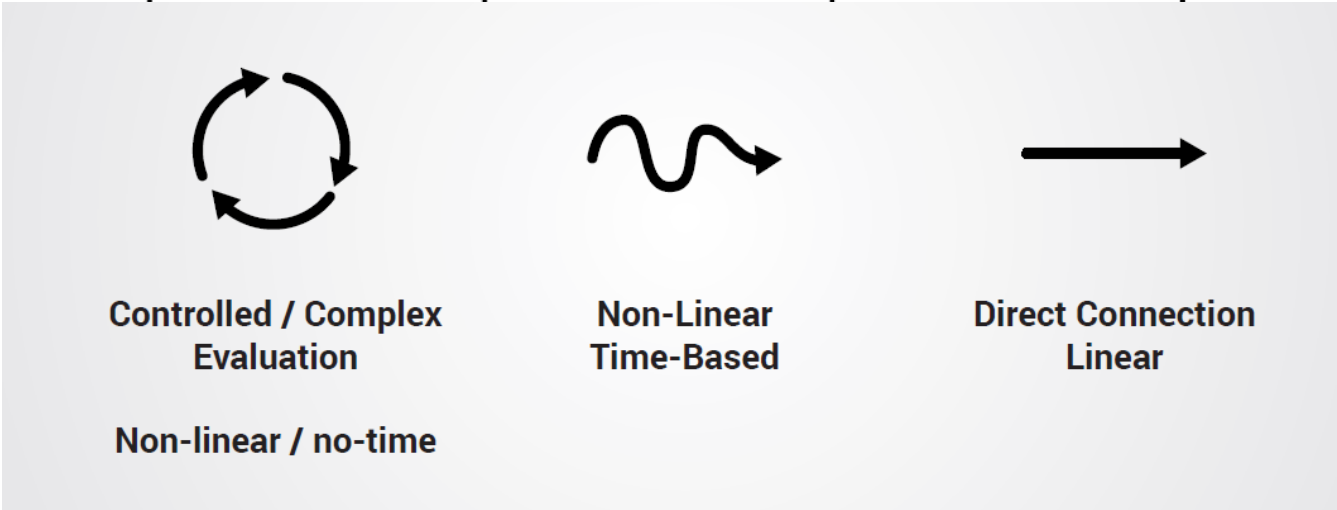
NNGROUP.COM **NN/g**

Contenuti

CUSTOMER/USER JOURNEY MAP

 SPECIFIC USER + SCENARIO + GOALS		
PHASE 1	PHASE 2	PHASE 3
1. _____ 2. _____	3. _____ 4. _____ 5. _____	7. _____ 8. _____ 9. _____

Types of actions



Template

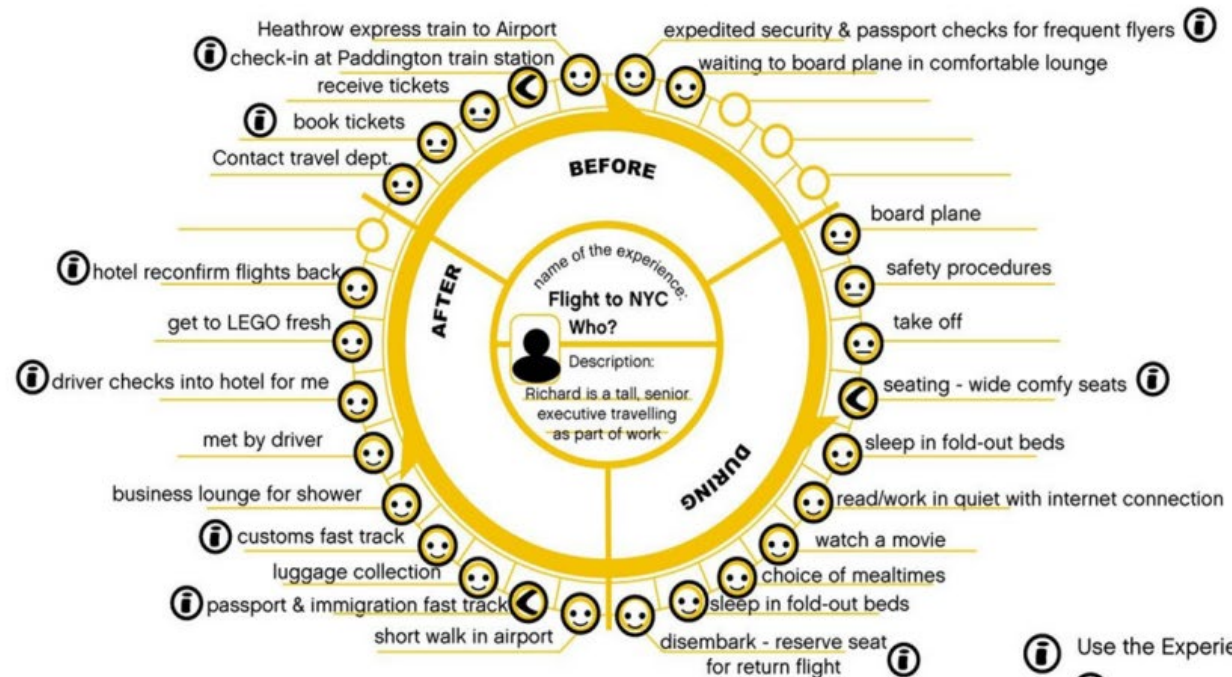
UX MAP					
	 Persona			Data	
	Fase	Fase	Fase	Fase	Fase
Attività					
Canali					
Dispositivi					
Emozioni					
Opportunità					

Example

- Longitudinal
- Phygital
- Emotional

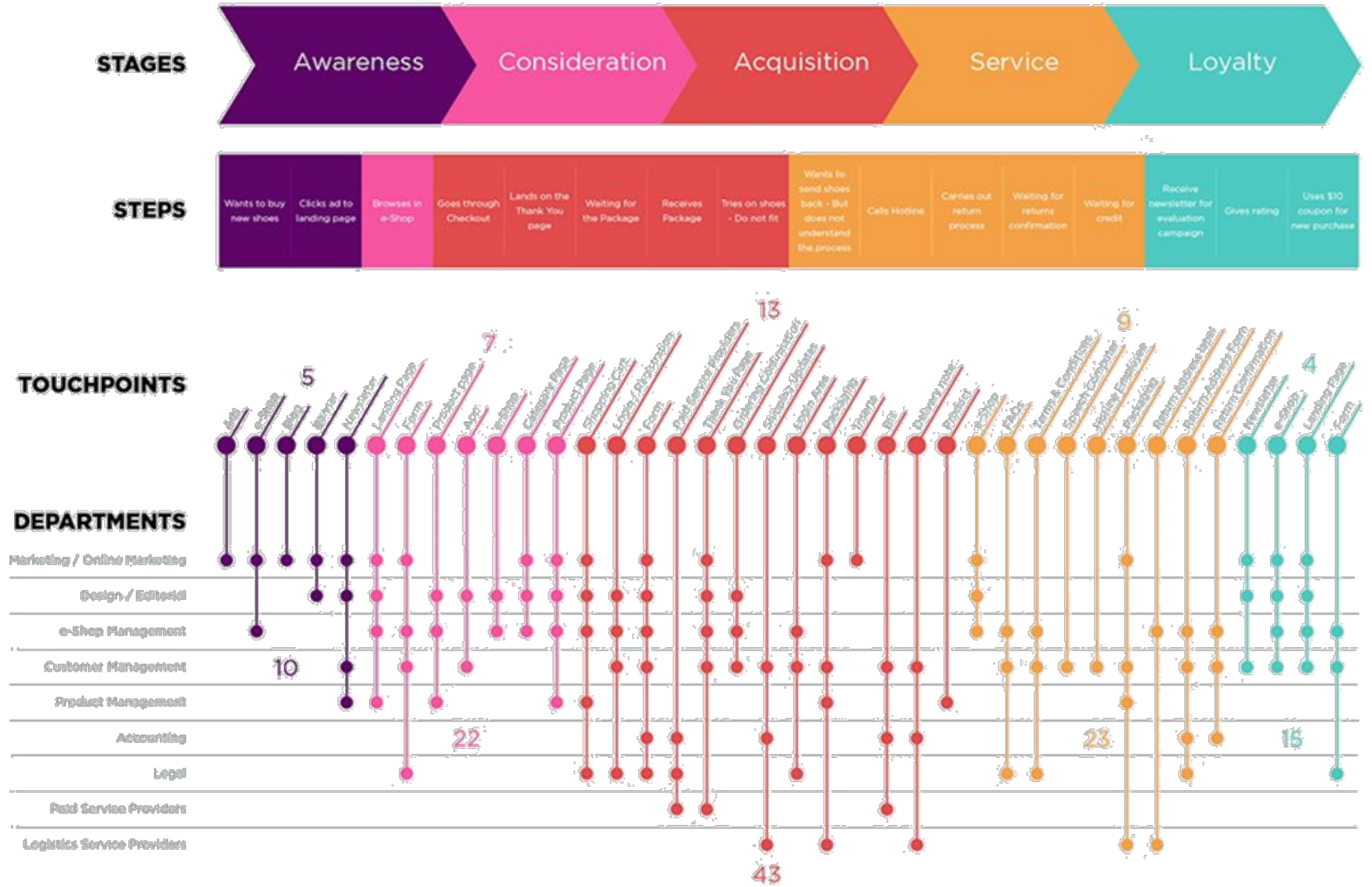


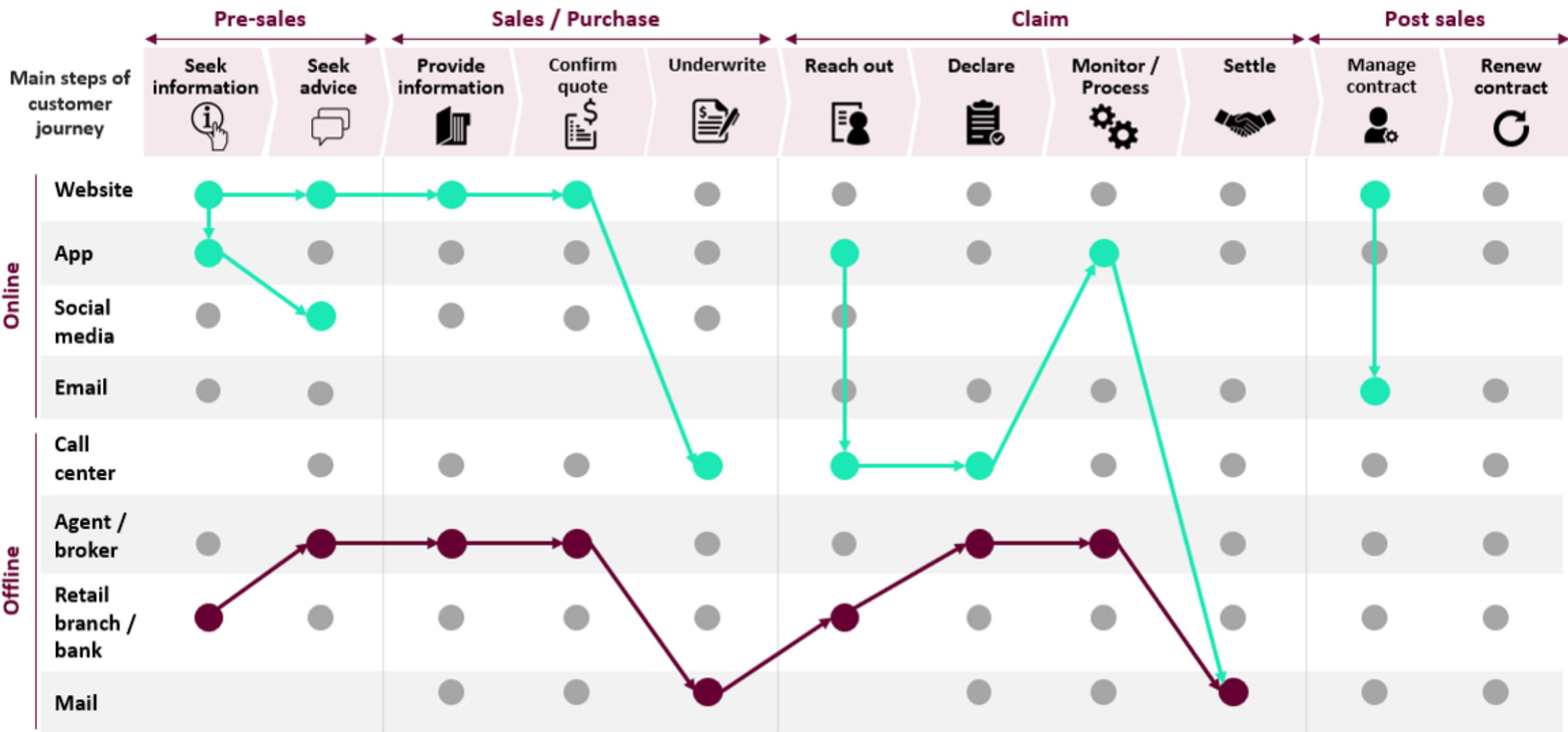
Designing the Experience - Example WOW



- Use the Experience Icons:**
- How can this be a positive experience?
 - Make or break moment - what can we do to make sure consumers come back time and time again
 - Where do we need data to help deliver the experience?

Example

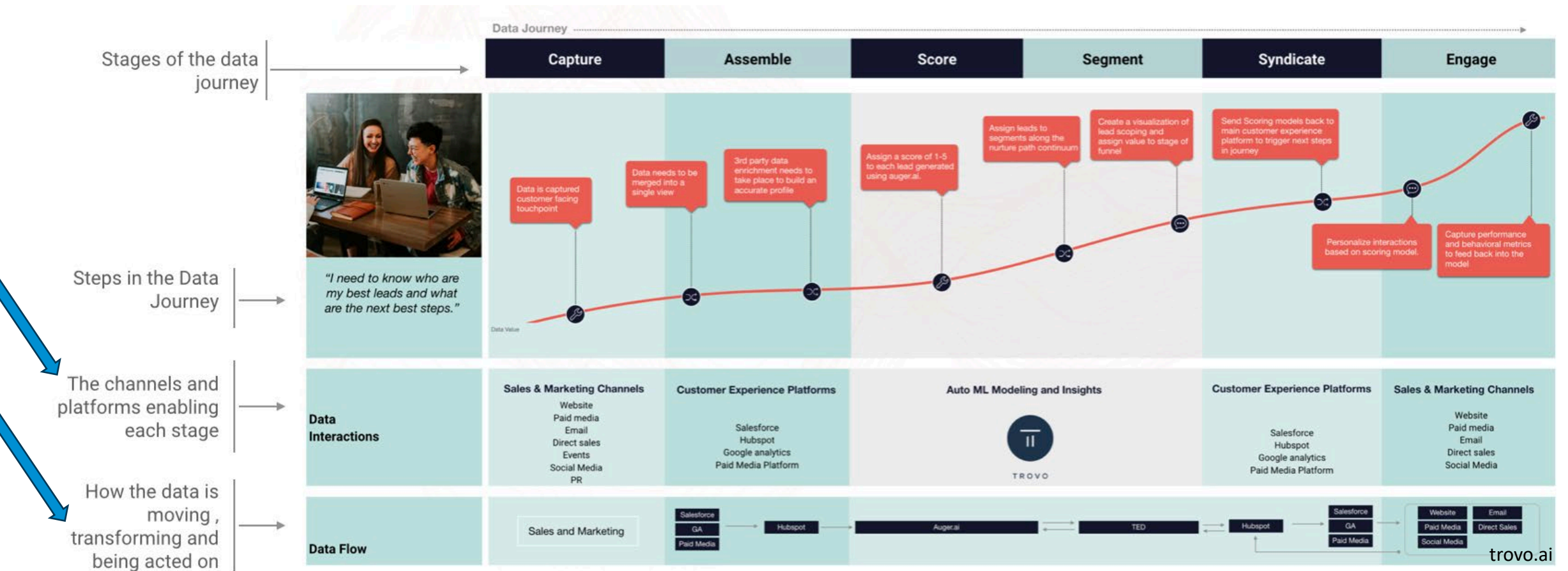




The data journey

The Data Journey explores **the interactions with data**.

It helps to identify which data are needed in the various steps of the user journey, supporting better to define the data architecture and the further development phases.



Template



//DATA INNOVATION FOR DEVELOPMENT GUIDE DATA JOURNEY TOOL

PAGE 2

STEP 2

Working from ethnographic research or your knowledge of the issue, fill out the user's "starting point" below. **What is the typical journey of such an individual with the problem?**

STEP 3

Now, on each row of dots below, **plot the steps a person might take to address the problem.** Each touchpoint (where the person visits an office, fills out a form, talks to another person, or takes any other action) **should go on its own dot.**

	Search	Reserve	Travel To Armenia	Border Experience	Arrival In Armenia	Tourist experiences	
	•	•	•	•	•	•	
	Search query for places to visit in Armenia	Online accommodation booking	Drive	Iranian border	Purchase new SIM on arrival	Use hotels/hostels	
	•	•	•	•	•	•	
	Use popular travel guidebook	Contact friends of friends in Armenia	Bus	Georgian border	Leave phone at home. Use guidebook as reference point	Visit key museums/touristic spot	
Decides to travel to Armenia	•	•	•	•	•	•	
START	Ask Armenian friends/diaspora	Couchsurfing	Fly	Zvartnots Airport	Use roaming with own SIM	Public transport	Return Home
•	•	•	•	•	•	•	END
	Visits Travel agency	Book Through Agency			Use SIM provided by travel agency	Organised tour	
	•	•	•	•	•	•	
			Buy a camper van		Turn phone off. Ask local people for advice	Social network interaction	
	•	•	•	•	•	•	

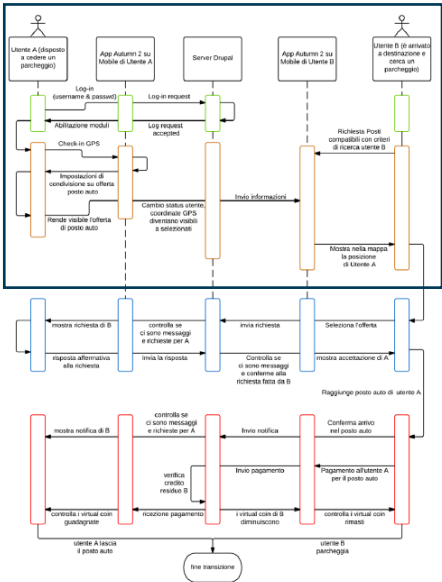
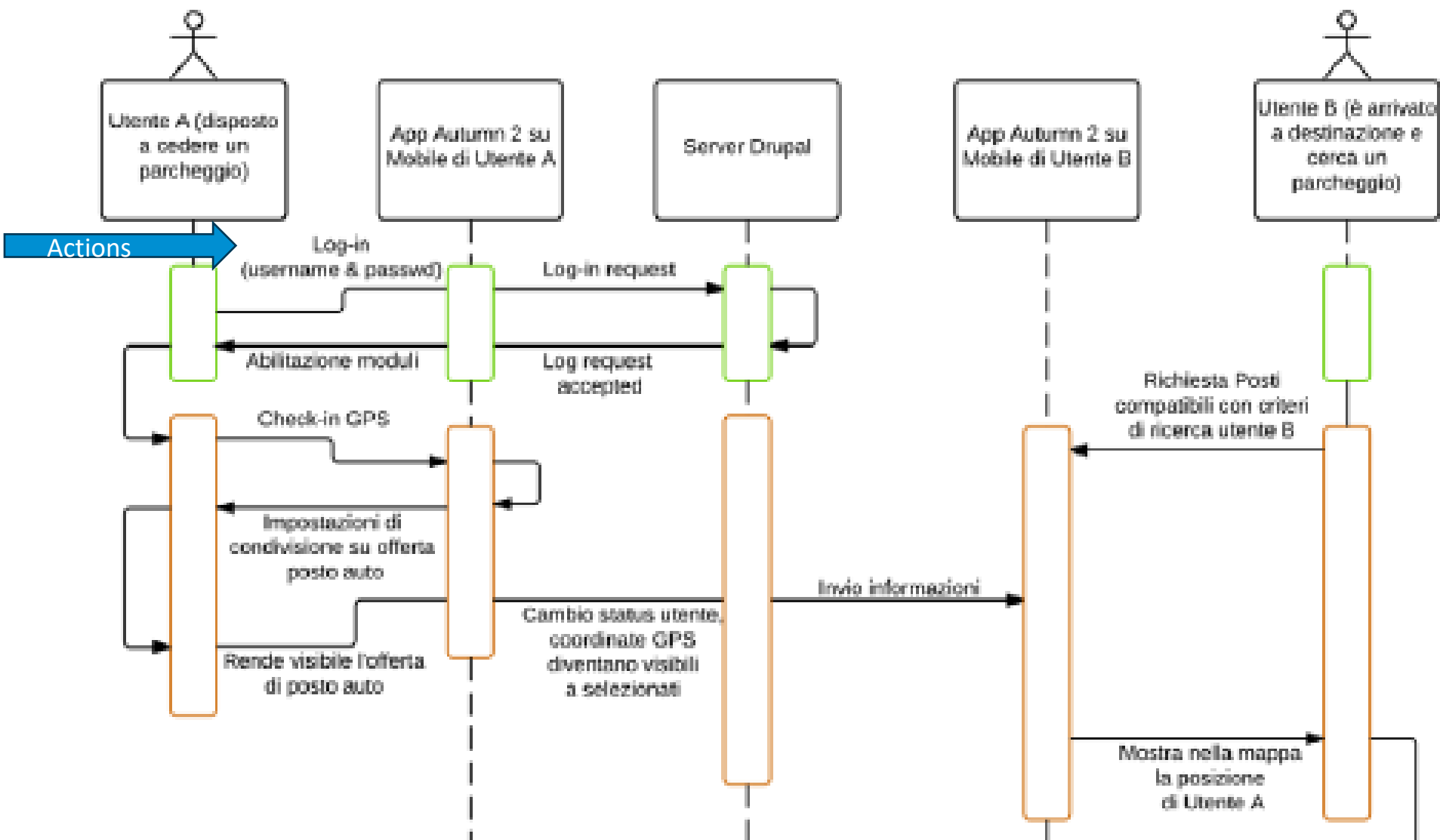
STEP 4

What data is gathered at each touchpoint? Write it below.

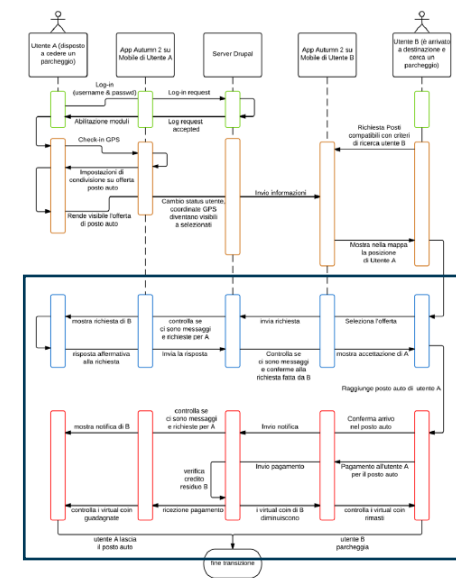
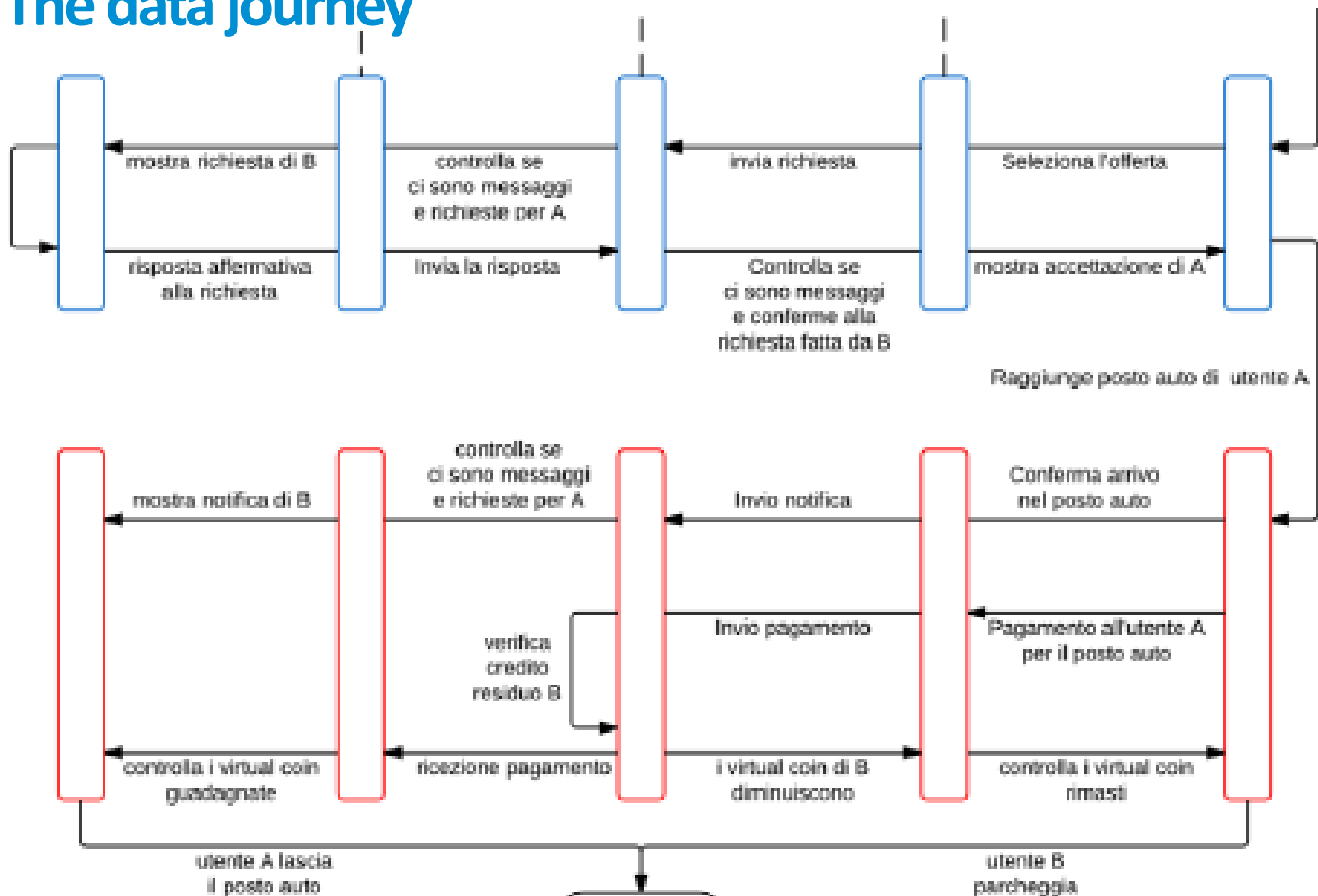
STEP 6

What is the timeline of the actions? Plot it out here.

The data journey



The data journey



Hands-on

Design the user journey



Design the user journey

1. Define the **stages** of the experience, from the “discovery” through the “onboarding” and usage, till the “exit”
2. What **activities** will the Personas perform at each stage?
3. What **touchpoints** does the experience imply?
4. What **data/information** will be provided/requested?
5. What will be the context of the Personas in each phase?

Use www.miro.com to collect, display, rearrange and share your work.

STEPS

ACTORS

ACTIONS

GAIN

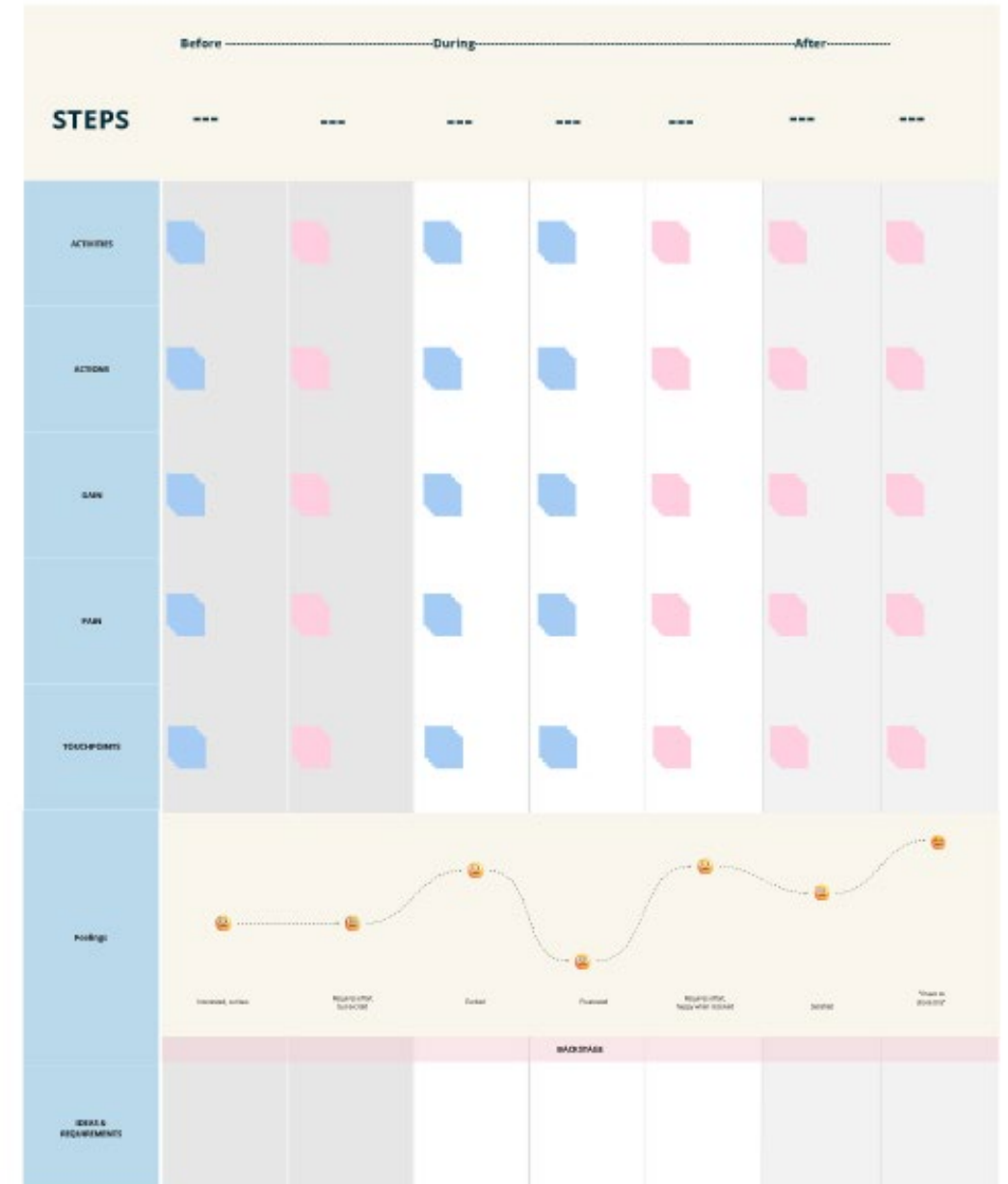
PAIN

TOUCHPOINTS

Feelings

IDEAS
REQUIREMENTS

Customer Journey Map



Map the interaction with data

- 1 Identify the **main steps of the process** you want to provide with your solution
- 2 Assume the perspective of the direct-user Personas you have defined and **describe in detail the Actions that they can do in every step**
- 3 Include alternative actions and loops
- 4 List the **touchpoints** used in the specific step
- 5 Specify **data/information** are provided/requested in every step

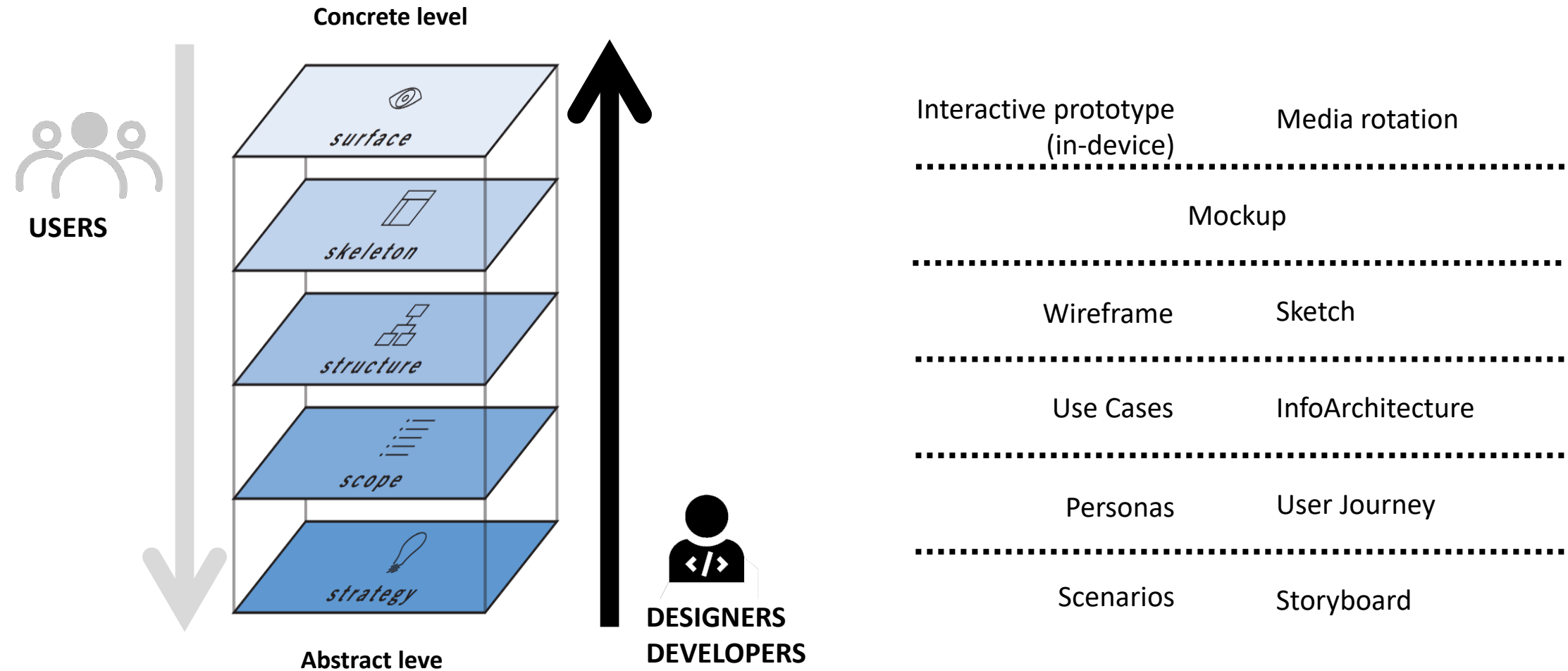




**New questions?
Confirmations?
Difficulties?
Applicability?**

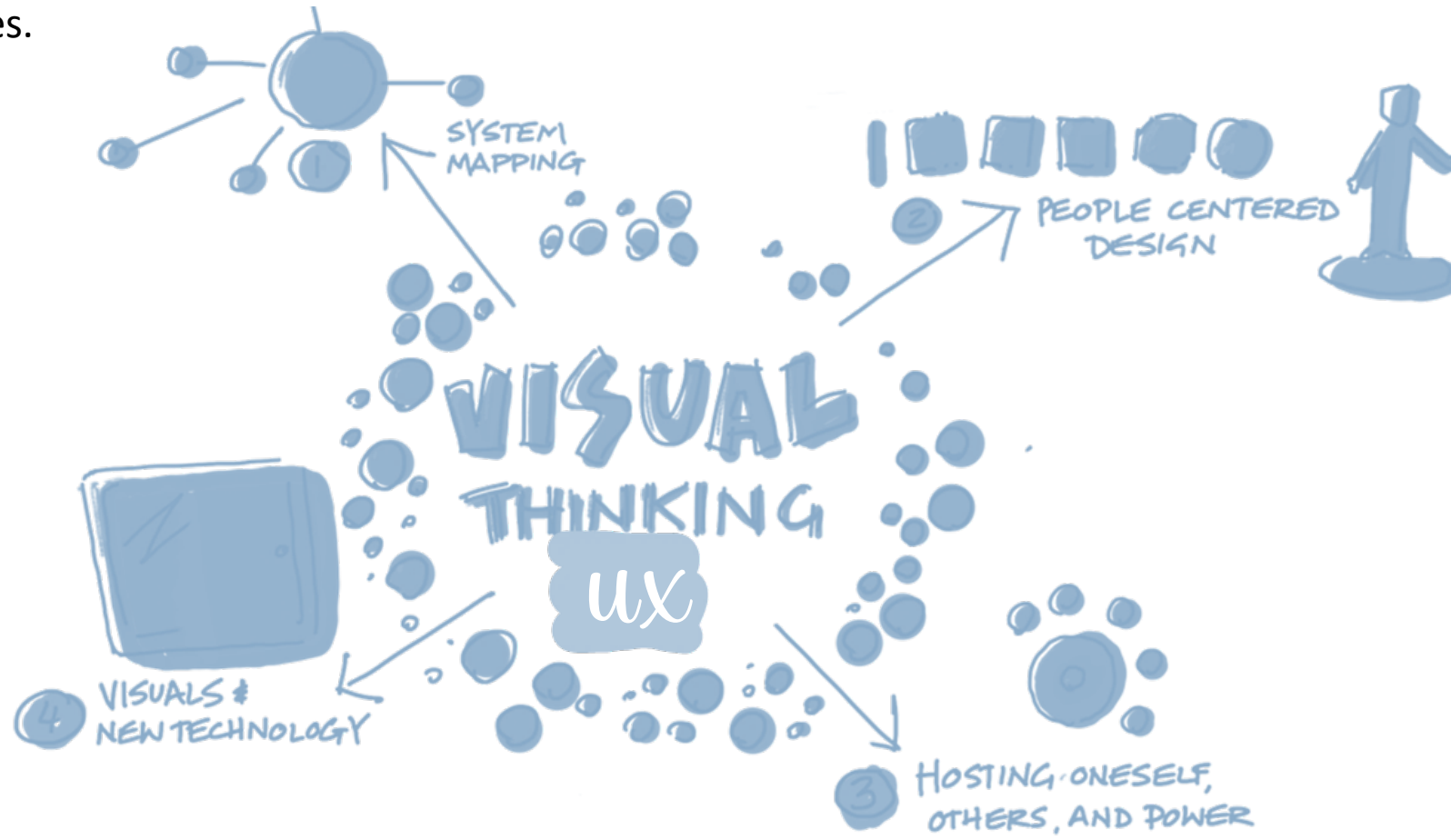
Producing a usable output

From the strategy to the output



Visual thinking

It is a method to explicitate and communicate data, insights, models, processes, layouts by visual representations such as patterns and images.



Visual literacy

Visual argumentation

“show don’t tell”

- Show stakeholders the concept and progress
- Collect evaluations and feedback
- Facilitate the assessment of alternatives
- Reduce design errors
- Facilitate communication between project team members
- Save time and money



The written documentation does not allow you to see the big picture.

3 fundamental steps

SKETCH

EVOCATIVE

SUGGEST —

EXPLORE —

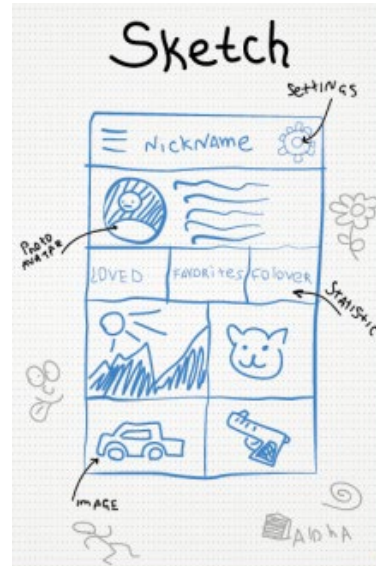
QUESTION —

PROPOSE —

PROVOKE —

TENTATIVE —

NONCOMMITTAL



FIDELITY: LOW
SHOW: IDEA, MIND PROCESS
USE: COMMUNICATE, FAIL, THINK,
EXPERIMENT, GENERATE IDEAS
HOW: HANDDRAWN

IDEATE

Wireframe



FIDELITY: LOW TO MIDDLE
SHOW: MAIN GROUP OF CONTENT, UI
PROPORTION, INFORMATION STRUCTURE
USE: COMMUNICATE, DOCUMENT, INTERACT,
TEST, GATHER FEEDBACK
ANALOG: BLUEPRINT
HOW: PHOTOSHOP, ILLUSTRATOR,
ANY PROTOTYPING TOOL

DETALIZE

Mockup (mock-up)



FIDELITY: MIDDLE TO HIGH
SHOW: VISUALIZE CONTENT, VISUAL PART OF
CONTENT, INFOSTRUCTURE
USE: DOCUMENT, GATHER FEEDBACK, BUY-IN
ANALOG: ARCHITECTURAL LAYOUT
HOW: PHOTOSHOP, ILLUSTRATOR,
ANY GRAPHIC TOOL

VIZUALIZE

PROTOTYPE

→ DIDACTIC

→ DESCRIBE

→ REFINE

→ ANSWER

→ TEST

→ RESOLVE

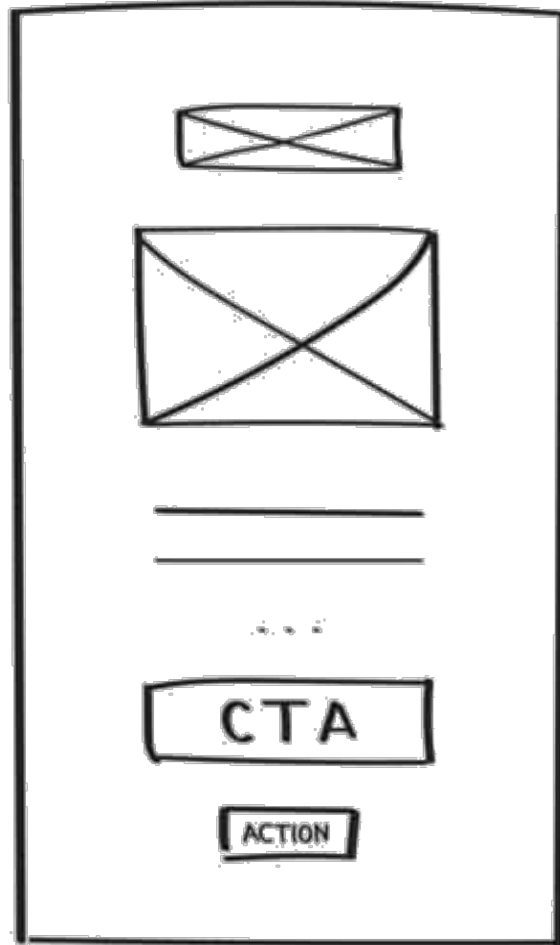
→ SPECIFIC

→ DEPICTION

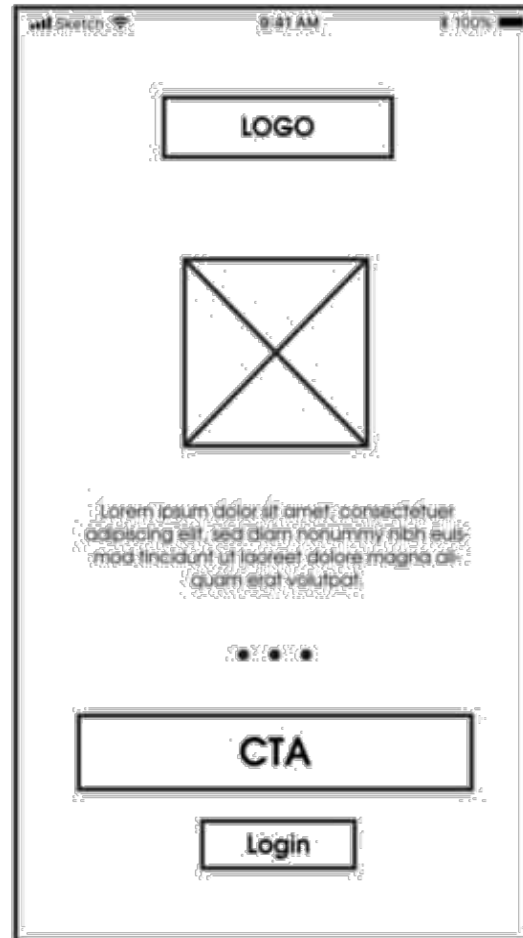


From low-fi to hi-fi

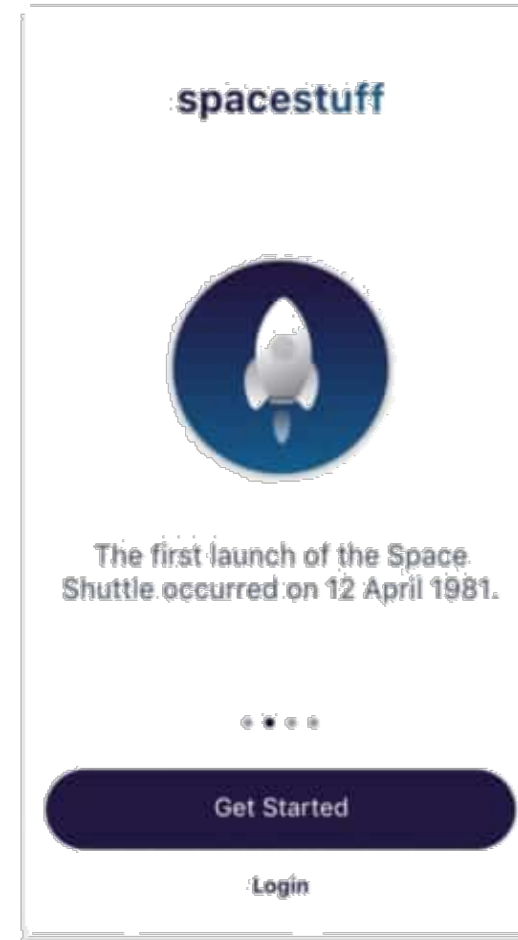
SKETCH



WIREFRAME



MOCKUP

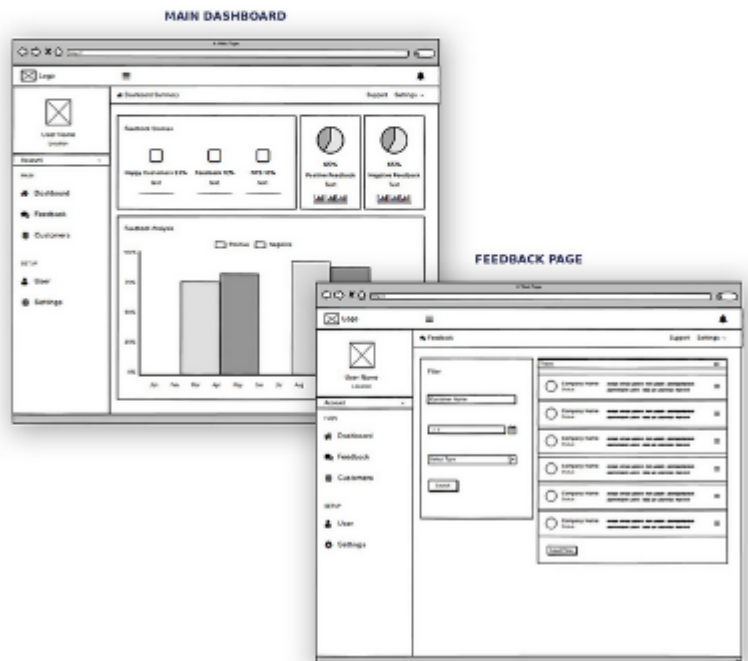


From low-fi to hi-fi

Balsamiq

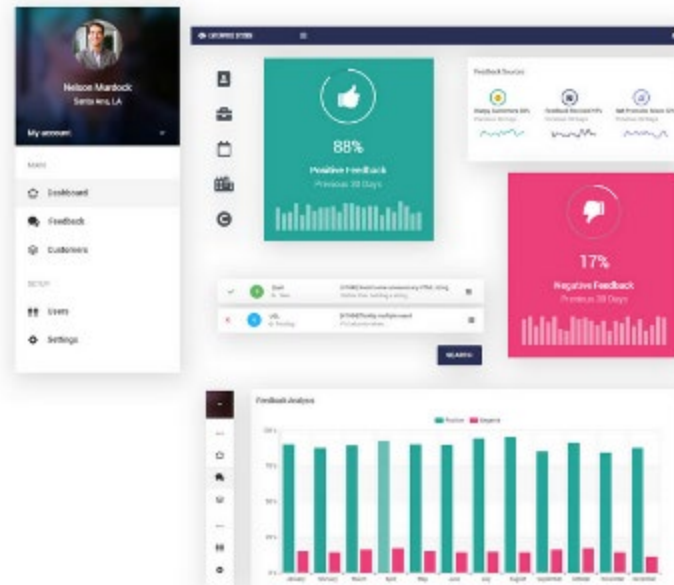
Wireframes

The initial draft I wanted to be trendy also be standard dashboard, so I started rough sketches with basic research how feedback dashboard looks? and how I'm gonna place my components? In the end I came up with these wireframe:



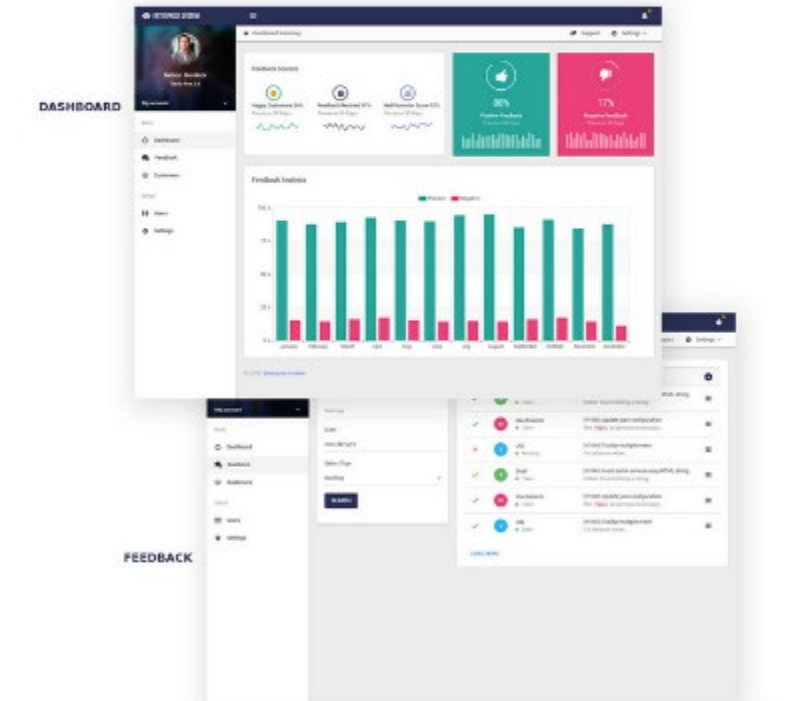
Components

Components are main feature in this theme. I have used multiple asset such as; bar charts, graphs, Pie charts & also progress bars they are trendy and user friendly. The designs are flat with fontawesome icons and assets. Here are the few example of used components



Final Design

After watching so many online dashboards especially for feedback system, I might reach the end product, it is friendly and well maintained, may not be fulfil with complete data but I tried to reach there for ux point of view. Please have a look:



Minimum Viable Product

It is an output mature enough to demonstrate the solution that meets the initial need.

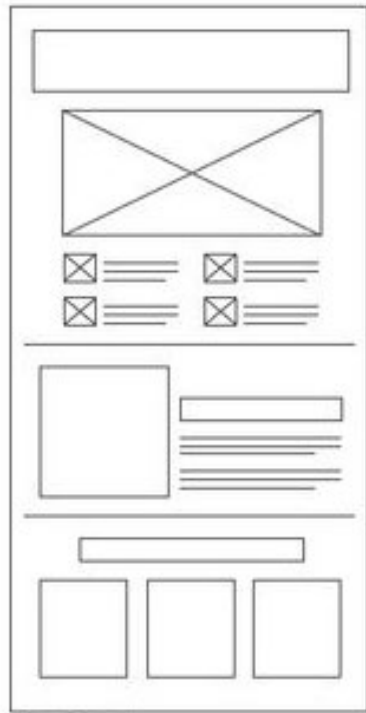
It is a high-fidelity prototype which implements the main functionalities required to test it.

“An MVP is the smallest version of a product you can use to start the process of learning from customers. Think of it as the first experiment or in-market test of our ideas. It needn’t be the full product; often it’s a version with elements removed or one made using a simpler production process. It can be as simple as marketing materials or a brochure.” — Eric Ries

[The most valuable MVP - uxdesign.cc](https://uxdesign.cc/the-most-valuable-mvp-uxdesign.cc)

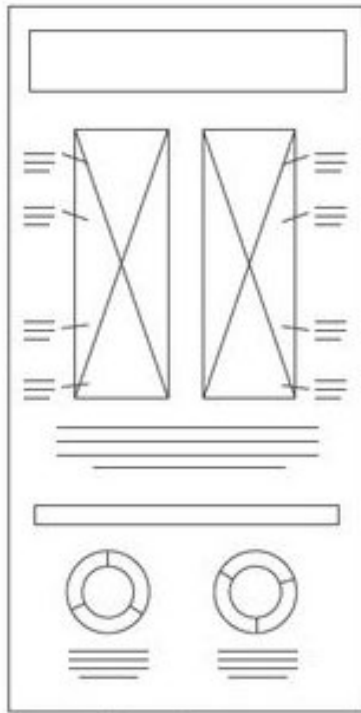
Wireframing an output

You can envisage a layout including frames, boxes, charts, tables, content and micro-copy.



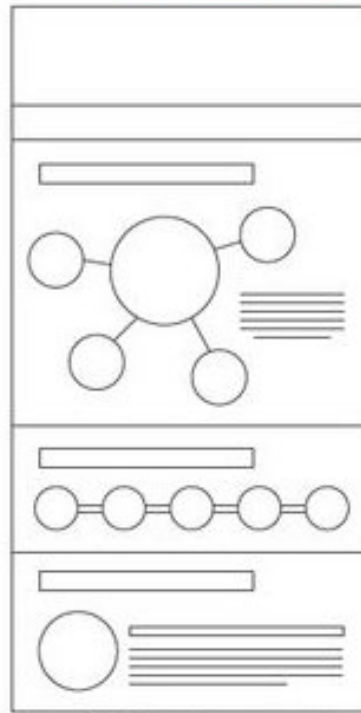
Useful Bait

Works well with most of the data
Easy to read and good usability



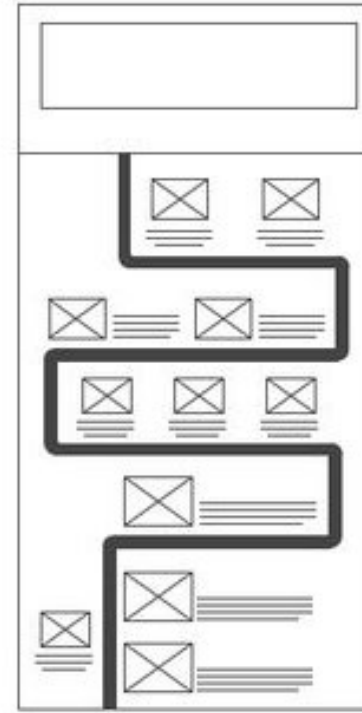
Versus/ Comparison

Works well with a lot of informations
Design(visual) is very important
Informations have to be very interesting



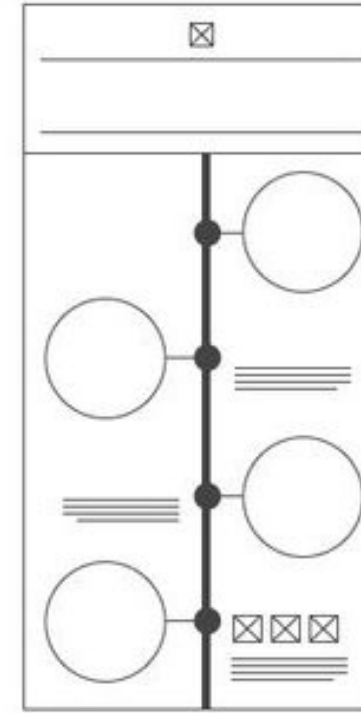
Heavy Data (numbers porn)

Works well with marketing strategy
Timeline for project
Can extend to a flowchart



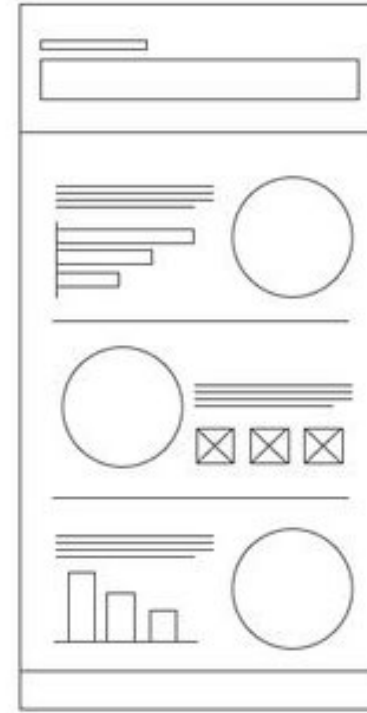
Road Map

Good for storyline/journey
Can be used as a timeline too



Timeline

Can be a comparison
Good for timeline or journey too
From simple to complex
(depends on your data)



Visualized Article

Needs strong title
Works well with heavt content
Easy to read and understand

Also table must be usable

Checklist for spreadsheets

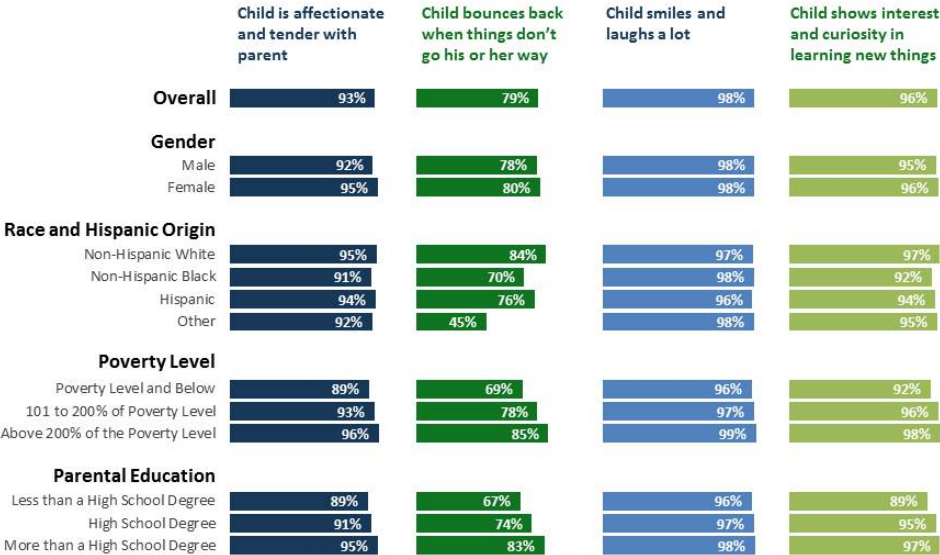
- Name the file significantly
- Name the individual table significantly
- Label precisely and clearly the columns
- Decide the sequence of columns logically
- Assign the correct format to cells
- Check the data formatting

	A	B	C	D
1	Year	Country	FundingAgency	FundingAmount
2	2000	Korea, N	Dept of Agriculture	\$32 242 376
3	2000	Korea–North	Dept of Agriculture	\$86,151,301
4	2000	Korea North	Department of State	166855
5	2000	SouthKorea	J.S. Agency for International Development	282,805a
6	2000	south Korea	Trade and Development Agency	735718
7	2001	North Korea	US Agency for International Development	345,399
8	2001	N Korea	Department of Argic	117715223
9	2001	So Korea	Department of agriculture	2260293
10	2001	Korea, North	State Department	183,752
11	2001	Korea, South	Trade and Development Agency	329,953
12	2002	Korea, N	Department of Agriculture	37,322,244.00
13	2002	Korea, South	J.S. Agency for International Development	67,990.00
14	2002	Korea, South	Trade and Development Agency	\$294,340
15	2003	Korea, North	J.S. Agency for International Development	\$333 823
16	2003	Korea, North	Department - Agriculture	\$26,766,828
17	2003	Korea, North	Department - Agriculture	\$19,337,695
18	2003	Korea, No	Department of State	220,323
19	2003	Korea, South	J.S. Agency for International Development	66,765
20	2003	Korea, South	Trade and Development Agency	19,899

Also table must be usable

Percentage of children, ages six months through five years, whose parents indicated they “usually” or “always” showed selected “flourishing” behaviors

	Total defects	A	B	C	D	E
A4636	131	37	21	28		45
A2524	86	20	24	21	1	20
A3713	75	17	13	18		27
A4452	73	5	33	17		18
A4086	72	14	16	12	2	28
A2103	68	14	13	14	1	26
A2156	68	16	13	19	2	18
A3681	66	12	16	9	1	28
A1366	50	11	15	12		12
A2610	39	5	7	12		15
Total	726	151	171	162	7	237



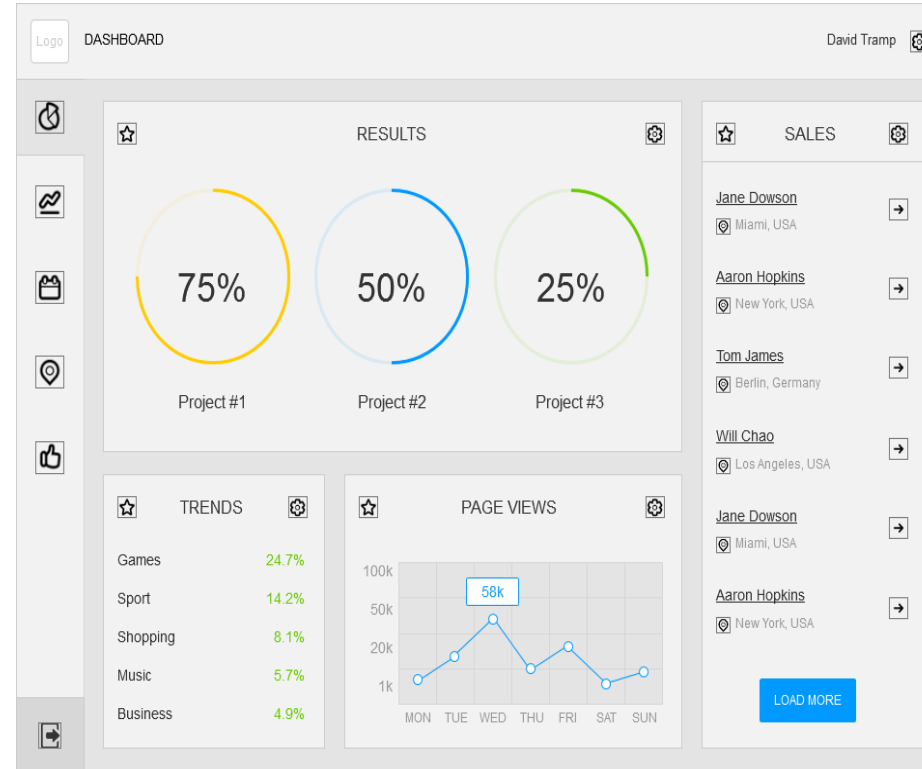
Data source: http://www.childtrends.org/wp-content/uploads/2013/07/125_Flourishing_Measures.pdf

Visualization by Ann K. Emery

Dashboard layout

Your output shall be part of an integrated system.

You can envisage a layout including frames, boxes, charts, tables, content and micro-copy.



Dashboard

<https://www.datapine.com/dashboard-examples-and-templates/sales>

Sales KPI Dashboard

▼ Last Month

NUMBER OF SALES

115



▼ 4%



▲ 5%

REVENUE

\$150,009



▼ 9%



▼ 4%

PROFIT

\$39,709



▼ 1%



▼ 11%

COST

\$110,300

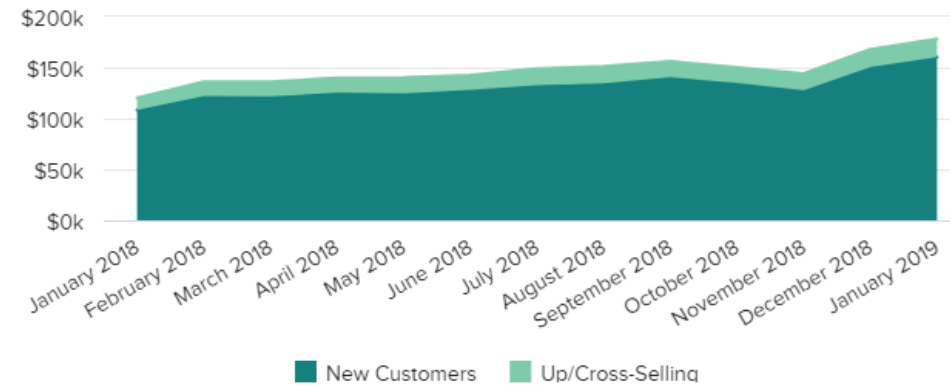


▼ 12%



▼ 1%

SALES REVENUE



COST BREAKDOWN

Marketing

\$73,450

Sales

\$36,850

33%



UP/CROSS SELL

Revenue \$16,501

% of Revenue 11%

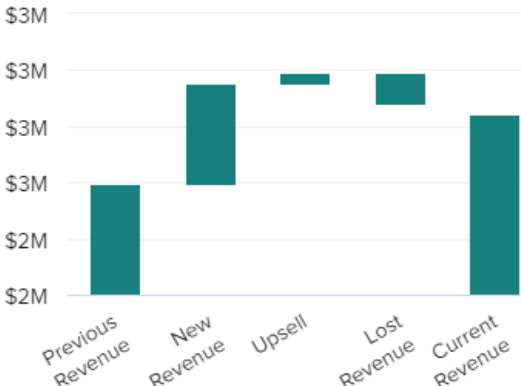
CHURN

Total 26

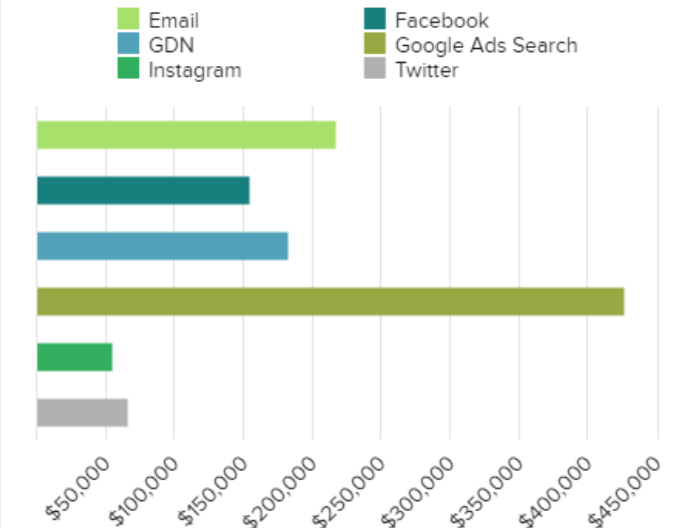
Rate 2%

Revenue \$43,812

ACCUMULATED REVENUE



INCREMENTAL SALES



Percentage above or below target

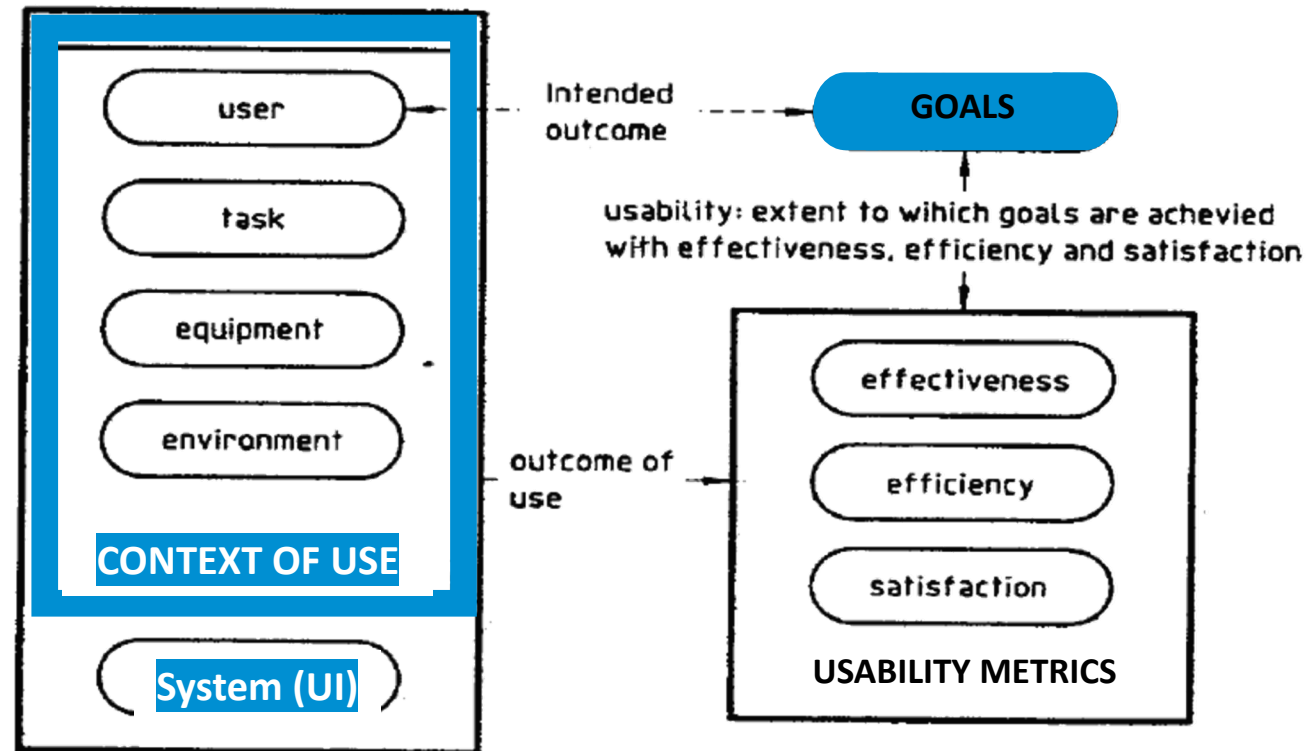


Comparison to previous time period

USABILITY

ISO 9241-11 (1998)

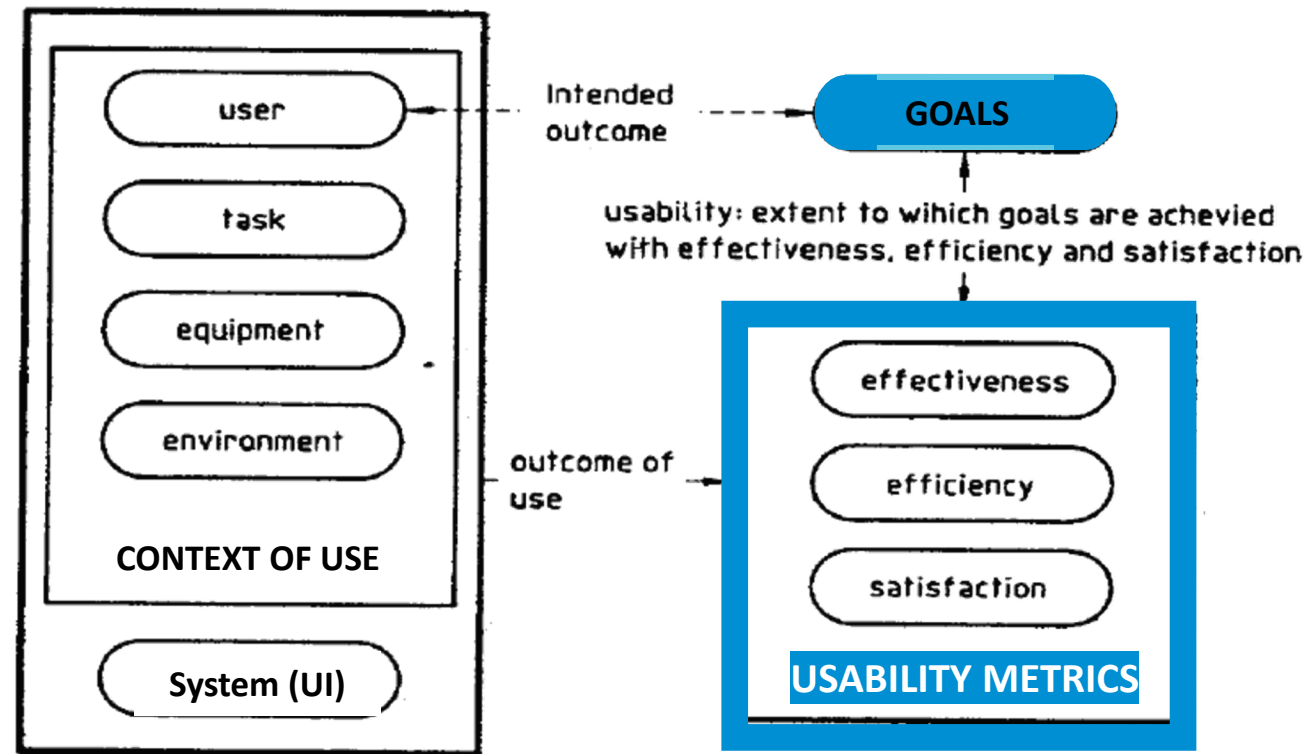
The extent to which a system/product can be used by **specified users** to achieve **specified goals** with **efficacy, efficiency, and satisfaction** in a **specified context of use**.



USABILITY

ISO 9241-11 (1998)

The extent to which a system/product can be **used by specified users** to achieve **specified goals** with **efficacy, efficiency, and satisfaction** in a **specified context of use**.



Metrics



Efficacy

The extent to which a person correctly and completely achieves the goal through the system.

→ Goals completeness, Accuracy



Efficiency

The amount of resources spent by the person to reach a goal.

→ Execution time, Nr. and types of errors, Nr. of steps, clicks, Repeated tasks



Satisfaction

The degree of comfort/absence of frustrations related to the use of the system. It is also influenced by aspects such as visual style and human-machine dialogue quality.

→ errors, appreciation, lack of frustration,...

They are offered through properties such as:

- Feedback
- Transparency
- Visibility
- Consistency
- Reversibility
- Controllability
- Flexibility

What comes next?

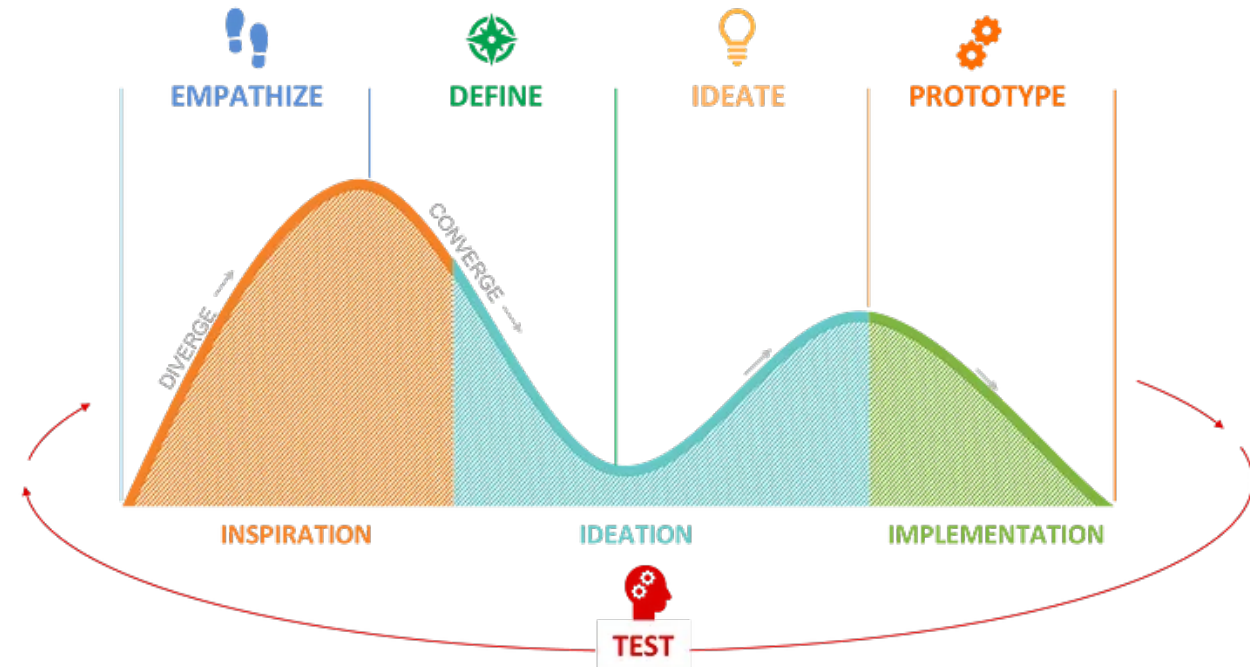
Keep on working

The journey will help you identify and specify the core elements of your solution in a higher fidelity shape:

- USE CASES/USER STORIES
- USER REQUIREMENTS
- TECHNICAL REQUIREMENTS
- DATA ARCHITECTURE
- ERROR RECOVERY STRATEGIES
- INTERACTION RECOMMENDATION
- MICROCOPY/CONTENTS

Keep on applying the design-oriented approach to

- **Define the strategy before developing**
- **Err e refine** your work
- Integrate the **user** knowledge and **feedback** into your work and outputs
- and **design good solutions** for the real world.



Human-Centered Design - Design Thinking

Let's design our service

1

- What is the challenge?
- Who are the actors involved in the field?
- Which needs and opportunities do they refer?

**Context analysis and
STAKEHOLDERS MAP**

2

- Who are the direct and indirect users?
What do they have in common? What differences?
- What do the direct users want to reach?

PERSONAS

3

- How do the users discover/receive your output?
- Which touchpoints will they use?

CUSTOMER JOURNEY

4

DEFINE YOUR SOLUTION IN DETAIL:

- Which data and information will be provided?
- Where do they come from? How will be updated/verified?

**VALUE PROPOSITION
REQUIREMENTS
MOCKUP**

Value proposition statement

Template

For _____ (target customer)

who _____ (statement of the need or opportunity)

our (product/service name) is _____ (product category)

that (statement of benefit)
_____.

Sample(s)

For non-technical marketers

who struggle to find return on investment in social media

our product is a web-based analytics software

that translates engagement metrics into actionable revenue metrics.

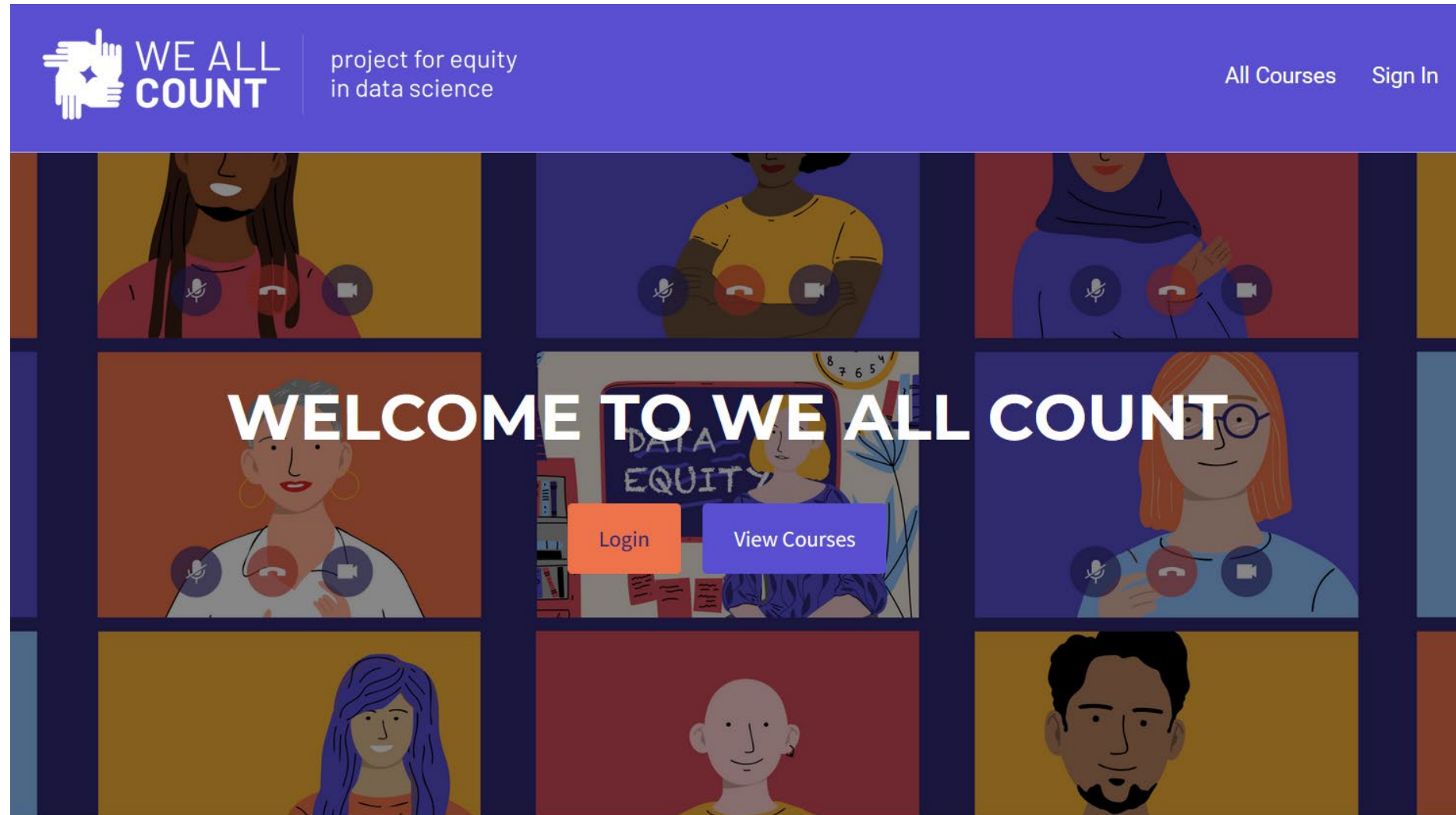
<https://monday.com/value-proposition-template>

Test test test

AUTHOR		CONTACT DETAILS		FINAL DATE FOR COMMENTS	
PRODUCT UNDER TEST What's being tested? What are the business and experience goals of the product?	TEST OBJECTIVES What are the goals of the usability test? What specific questions will be answered? What hypotheses will be tested?	PARTICIPANTS How many participants will be recruited? What are their key characteristics?	TEST TASKS What are the test tasks?	RESPONSIBILITIES Who is involved in the test and what are their responsibilities?	
BUSINESS CASE Why are we doing this test? What are the benefits? What are the risks of not testing?		EQUIPMENT What equipment is required? How will you record the data?		LOCATION & DATES Where and when will the test take place? When and how will the results be shared?	
PROCEDURE What are the main steps in the test procedure? 					

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Learn and apply



<https://workshop.weallcount.com/>

Learn and apply



A Guide to Data Innovation for Development - From idea to proof-of-concept

NOVEMBER 16, 2017

'A Guide to Data Innovation for Development - From idea to proof-of-concept,' provides step-by-step guidance for development practitioners to leverage new sources of data. It is a result of a collaboration of UNDP and UN Global Pulse with support from UN Volunteers, led by UNDP innovation teams in Europe and Central Asia and Arab States.

<https://www.undp.org/publications/guide-data-innovation-development-idea-proof-concept>



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